

### VISION

To be a secure, transparent,

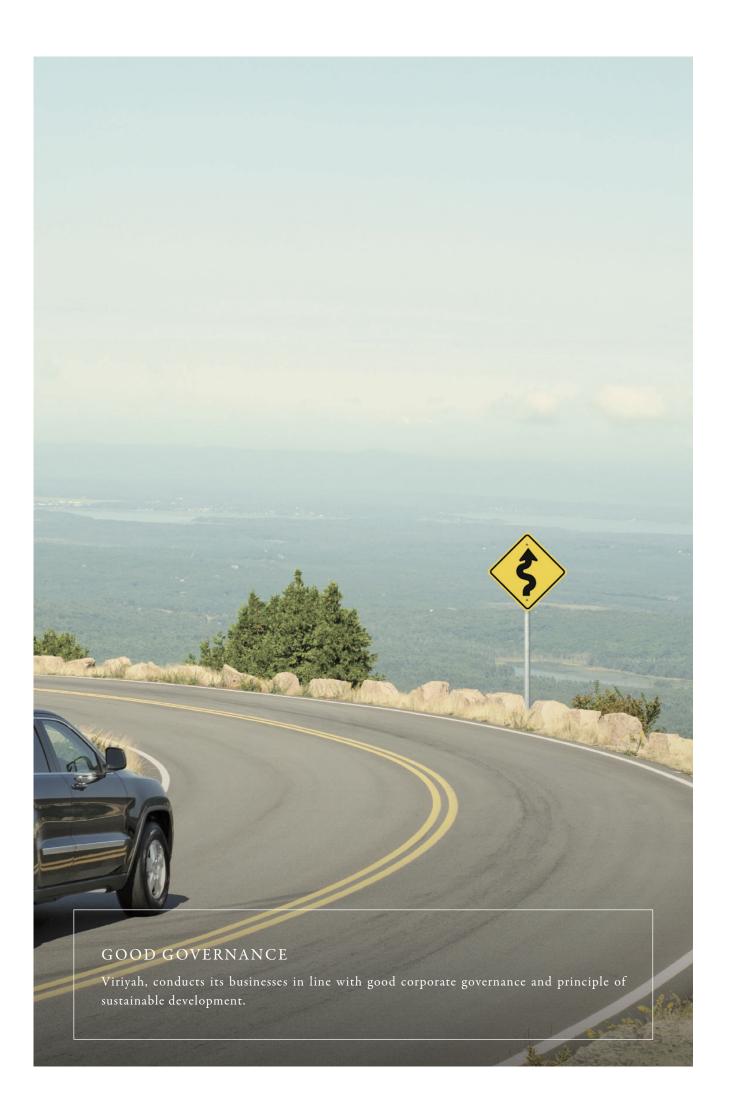
Honest and fair non – life insurer

MISSION

"To provide warm and satisfactory services
From our complete and countrywide network
With modern, expeditious and efficient process
By our ethical and trustworthy professional teams"

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DO BUSINESS FOR A BETTER
SOCIETY, NOT FOR PERSONAL WEALTH
ACCUMULATION WITHOUT CONCERN
ABOUT THE IMPACT ON THE PUBLIC.
A GOOD BUSINESS MUST BE PROFITABLE,
BUT A LINE HAS TO BE DRAWN.
DOING BUSINESS WITH VIRTUE MEANS
ACQUIRING BUSINESS GAINS WITHOUT
TAKING ADVANTAGE OF OTHERS

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Lek Viriyahbhun

Founder of The Viriyah Insurance Public Company Limited

# MESSAGE FROM THE MANAGING DIRECTOR

The economy in 2012 showed outstanding growth in both consumption and investment, mainly from accelerated recovery measures after the flood disaster. There were also other positive factors such as the governments economic stimulus plans, especially the first-time buyer tax refund scheme which had positive impact on the automotive industry and the non-life insurance business. As a result, the company's performance in 2012 grew above expectations, with a total growth rate of 28.63%.

Throughout 2012, the focus of our business operations was on continued development. The concept of good corporate governance was promoted and put to practice across the board and the risk management system was further developed for increased efficiency. The claim settlement and underwriting systems were improved through the introduction of innovative information technology. More claim service centers were established to facilitate convenient and speedy services for insured parties. Support tools for our partners were developed, new products were added, and new distribution channels were introduced to meet the changing requirements of the clients. Moreover, action was taken to further enhanceour employees' quality of life and career advancement.

Through various social service activities, we cooperated with government agencies and public interest organizations to promote the welfare and security for Thai people. All of these measures and activities were under close supervision of the company's various committees. The ultimate goal was to enable the company to grow and perform its risk management duties for our clients and for society as a whole in a well-balanced and sustainable manner.

2012 marked another year of pride, as we became a public company under the name "The Viriyah Insurance Public Company Limited". On top of that, we received the prestigious "Outstanding Non-life Insurance Company in Business Management Award" from the Office of Insurance Commission (OIC). All of this was the fruits of our effort and determination to campaign for and implement good corporate governance across the organization. To achieve this, we established policies and guidelines for work performance in

line with the good corporate governance and introduced them to all the parties involved at all levels. The process was then completed with our continued follow-up and evaluation to promote good governance as part of the sustainable culture of our organization.

Looking ahead, in 2013 the company will continue to focus on continuous comprehensive organizational development. Our underwriting and risk management policy will be reviewed to keep up with the changing environment. A more proactive approach will be used in our work, which will be monitored and evaluated more closely in order to be ready to deal with different types of risks, in line with the government policy. Moreover, the company plans to maintain our customer base by adjusting the criteria for policy renewal. The non-motorcustomer base with be expanded through more product varieties, and more distribution channels will be added to reach a wider customer base. In addition there will be business linkages with ourneighboring countries to be prepared for the upcoming AsianEconomic Community in 2015.

On behalf of the Board of Directors, I would like to extend our sincere thanks to our shareholders, clients, benefactors, and business partners for ongoing support that has made our business a success. I also thank the Board of Directors and all the employees for their hard work and concerted effort, as well as their compliance with the company's policies and strategies, thus helping our company to achieve our goals. The company is committed to doing our business in accordance with the principle of good governance, transparency, with consideration given to the interests of all stakeholders, in line with our businesses management principle that "fairness is our policy". By performing our risk management duties, we serve the public and provide security and sustainable prosperity for Thai society.



### MILESTONES OF SUCCESS

1947 February 3 Viriyah Insurance Company Limited was incorporated under the name Asiatic Distributing Company Limited with 5 million baht paid-up capital. At the beginning, the company offered two major insurance classes, fire insurance and marine and cargo insurance.

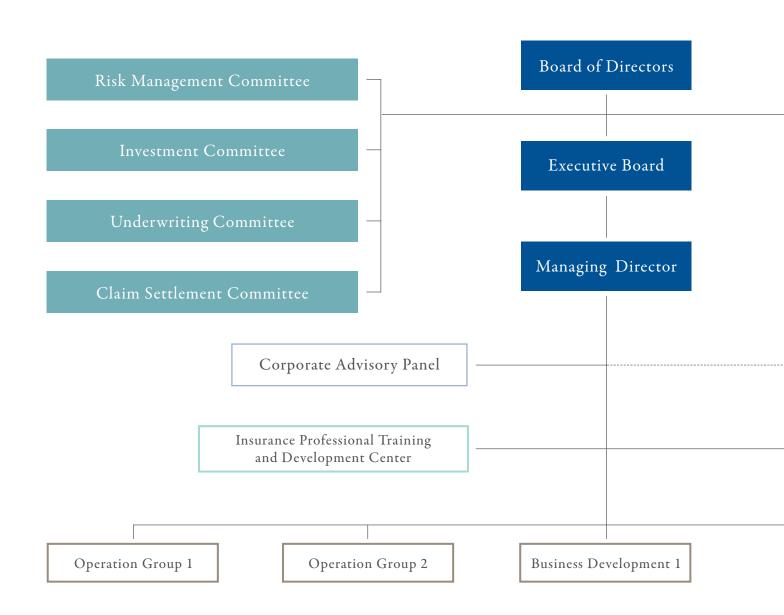
1974 January 14 The name of the company was changed to "Asiatic Distributing Insurance Company Limited

1979 January 16 The company expanded its insurance business to include car insurance and miscellaneous insurance in order to serve the growing Thai economy and ensure the security of Thai people and communities. The company was then renamed "Viriyah Panich Insurance Company Limited."

1982 February 22 To became a professional non-life insurer, the company was renamed once again to be "Viriyah Insurance Co., Ltd." and has since operated its business under this name, which has gained the acceptance and trust of the Thai people all along.

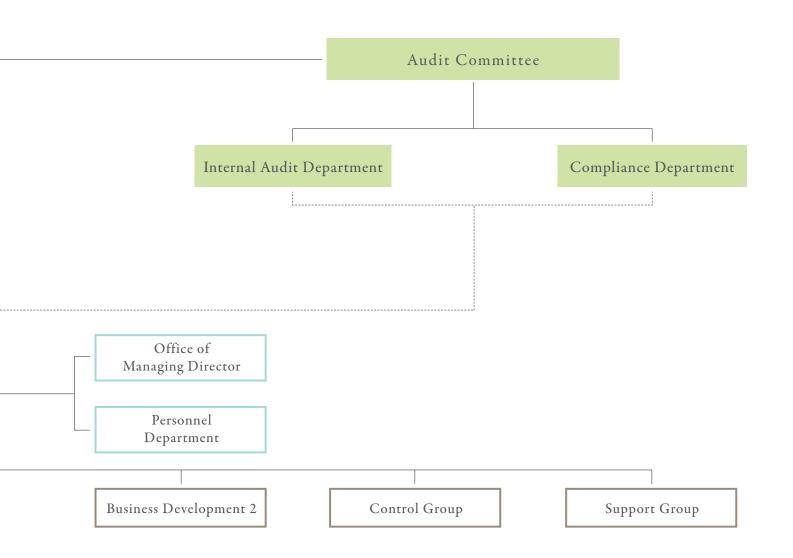
1987	The year of pride, as the company reached the number one position in the car insurance company for the first time. This position has been maintained until the present day.
1992	The company once again achieved great success in the non-life insurance business with the top ranked position in the entire non-life insurance market. The company has maintained this market leadership until today.
2010	The value of premium received was surpassed 20,000 million baht for the first time
2012 June 1	To became a public company under the name "The Viriyah Insurance Public Company Limited".
At Present	The Viriyah Insurance Public Company Limited is Thailand's number one non-life insurance company that has maintained its leadership in the industry over a long period of time. The company's direct insurance premiums for the year 2012 totaled 27,981 million baht, with the current market share of 15.59%.

### **CORPORATE STRUCTURE**



The Viriyah Insurance

วิริยะประกันภัย



# BOARD OF DIRECTORS, SPECIFIC PURPOSE COMMITTEES, EXECUTIVE BOARD OF DIRECTORS, MANAGEMENT COMMITTEE

### **BOARD OF DIRECTORS**

### Chairperson of the Board of Directors

Ms. Orabhan Bhongbhibhat

### Director

Ms. Suvaporn Thongthew Sundaravara Ms. Nonglak Mr. Took Viriyahbhun Mr. Pijarn Viriyahbhun Mr. Amorn Thongthew Mr. Kritvit Sriphasutha Mr. Prasan Nilmanat Mr. Somchai Sawathanuphap

### Independent Director

Mr. Chamlong Reanvichit
Mr. Jongsak Norchoovech
Mr. Kamtorn Chantarasang

### SPECIFIC PURPOSE COMMITTEES

### Audit Committee

### Chairman of the Audit Committee

Mr. Jongsak Norchoovech

### Member

Mr. Somchai Sawathanuphap Mr. Chamlong Reanvichit

### Risk Management Committee

### Chairperson of the Risk Management Committee

Ms. Supatra Thongkhao

#### Member

Mr. Kamtorn Chantarasang Mr. Sompoj Jeampanthong Mr. Pravit Suksantisuwan Mr. Winju Angsunit Ms. Suthathip Vorakul Ms. Nujchanart Panthawangkun Wattanayingsomsuk Ms. Kanda Mr. Krit Hincheeranun Mr. Arjnarong Sucharitwongsanon

### Investment Committee

### Chairman of the Investment Committee

Mr. Thongchai Jira-alongkorn

### Member

Ms. Suthathip Vorakul

Ms. Nujchanart Panthawangkun

### **Underwriting Committee**

### Chairman of the Underwriting Committee

Mr. Pravit Suksantisuwan

### Member

Mr. Winju Angsunit
Ms. Pornthana Wongroj
Ms. Wilai Preechaporn
Mr. Krit Hincheeranun
Mr. Suthep Radchaauppanan

Ms. Chorkarn Markchom

### Claims Management Committee

### Chairman of the Claims Management

### Committee

Mr. Sompoj Jeampanthong

### Member

Mr. Pornthep Vallibhodom
Ms. Supatra Thongkhao
Mr. Surachai Wangyaichim

## EXECUTIVE BOARD OF DIRECTORS

### Chairman of the Executive

### Board of Directors

Mr. Charae Chutharatkul

### **Executive Director**

Ms. Suvaporn Thongthew
Mr. Took Viriyahbhun
Mr. Prasan Nilmanat
Mr. Kritvit Sriphasutha
Mr. Thongchai Jira-alongkorn

### Secretary of Executive Board of Directors

Mr. Pravit Suksantisuwan

### Advisory Board

Pol.Lt.Gen.Powthai Thongthew
Mr. Prasan Nilmanat
Mr. Kritvit Sriphasutha
Mr. Boonlert Kusolpermpool
Mr. Chavaratana Asdanukool

### **EXECUTIVE MANAGEMENT**

Ms. Suvaporn Thongthew Managing Director

### Office of the Managing Director

Mr. Amorn Thongthew
Director and Assistant Managing Director
and Managing Director Office Manager

### Compliance Department

Ms. Supatra Thongkhao

Deputy Managing Director

and Compliance Department Manager

### Internal Audit Department

Ms. Mallika Tatiyasataporn Internal Audit Department Manager

### Personnel Department

Mr. Arjnarong Sucharitwongsanon Personnel Department Manager

# The Insurance Professional Training and Development Center

Dr. Nontarnun Buaban

Director

### Operation Group I (Non-Motor Insurance Business)

Mr. Arnon	Opaspimoltum	Deputy Managing Director,
		Acting Non-Motor Business Development
		Department Manager and Acting Non-Motor
		Operation Support Department Manager
Mr. Winju	Angsunit	Assistant Managing Director,
		Acting Non-Motor Insurance-Motor
		Product Department Manager
Ms. Pornthana	Wongroj	Assistant Managing Director,
		Acting Non-Motor Insurance-Marine Product
		Department Manager
Ms. Wilai	Preechaporn	Assistant Managing Director
Ms. Worranan	Tintamora	Non-Motor Insurance-Property and
		Liability Underwriting Department Manager
Mr. Kriengkrai	Euphosin	Non-Motor Insurance-Property and
		Liability Claim Department Manager
Ms. Jittree	Watcharasupat	Non-Motor Insurance-Personal Underwriting
		Department Manager

### Operation Group II

Mr. Sayom	Rohitasathira	Deputy Managing Director and Regional Operation
		Manager (Region3: Eastern)
Mr. Sompoj	Jeampanthong	Deputy Managing Director and Regional Operation
		Manager (Region4: Central and West)
Mr. Pornthep	Vallibhodom	Assistant Managing Director and Regional
		Operation Manager (Claim Service Centers for
		Bangkok zone)
Mr. Dondech	Sajjaveerakul	Assistant Managing Director and Regional Operation
		$Manager  (Region 2  and  6 \colon Northeastern  and  Bangkok)$
Ms. Sukanya	Suphasamut	Assistant Managing Director
Mr. Prasit	Sunachusang	Regional Operation Manager (Region1: Northern)
Mr. Chalheamkiat	Tongtra	Regional Operation Manager (Region5: Southern)

### Business Development Group l

Mr. Pravit Suksantisuwan Deputy Managing Director
Ms. Chorkarn Markchom Actuarial Department Manager

Mr. Suthep Radchaauppanan Motor Underwriting Department Manager

Mr. Krit Hincheeranun Marketing Department Manager

Ms. Kanda Wattanayingsomsuk Corporate Communications Department Manager

Dr. Napong Nophaket Research and Planning Department Manager

### Business Development Group ll

Mr. Sompoj Jeampanthong Deputy Managing Director, Acting Operation

Claim Department Manager

Mr. Surachai Wangyaichim Standard Price for Repairs Department Manager

Mr. Tanongsak Tinsrinuan Auto-Thievery Tracking, Recovery and

Arbitration Department Manager

Mr. Apichat Udomvorchat Legal Department Manager

### Controlling Group

Mr. Thongchai Jira-alongkorn Deputy Managing Director
Ms. Suthathip Vorakul Assistant Managing Director,

Acting Accounting Department Manager

Ms. Nujchanart Panthawangkun Assistant Managing Director,

Acting Finance &Investment Department Manager

Mr. Thummanoon Jiranaparat Clearing Liability Department Manager

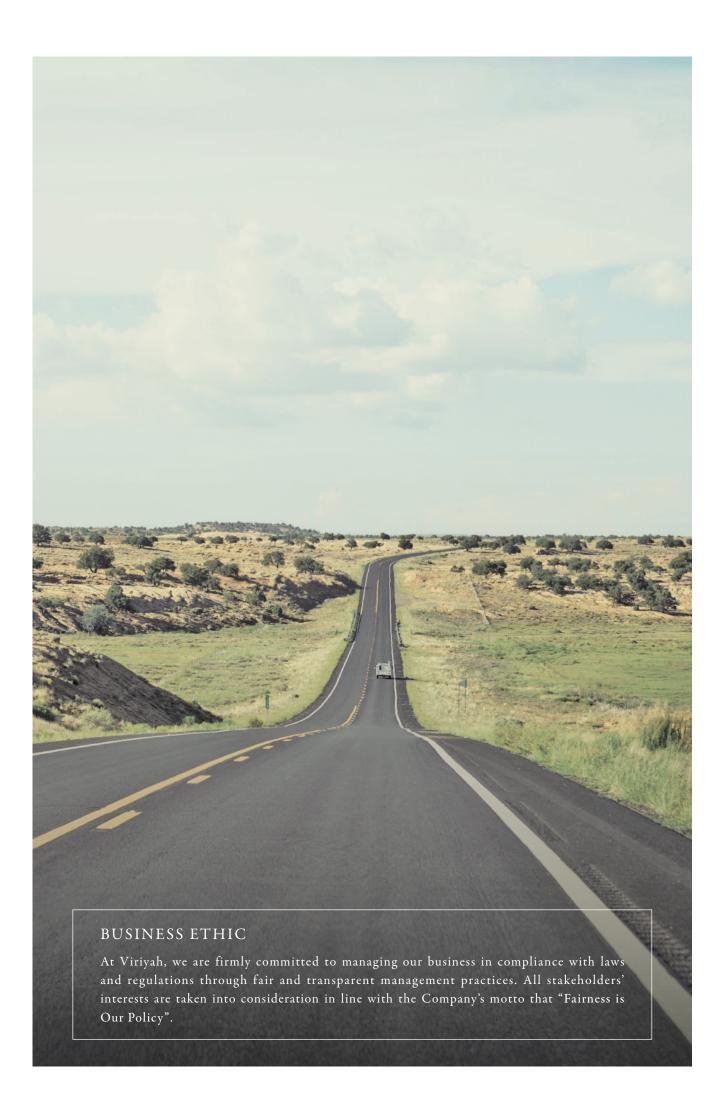
### Supporting Group

Ms. Supatra Thongkhao Deputy Managing Director,

Acting Management Information System

Department Manager

Ms. Sumonchart Sinekeiem Office Administration Department Manager



KNOWING YOUR
ASPIRATION IS IMPORTANT.
WHAT'S MORE IMPORTANT
IS THAT YOU HAVE TO MAKE
STEPS TOWARDS YOUR
ASPIRATIONS

Lek Viriyahbhun

Founder of The Viriyah Insurance Public Company Limited

# OVERVIEW OF INDUSTRY IN 2012 AND OUTLOOK IN 2013

### **OVERVIEW OF INDUSTRY IN 2012**

In 2012 the non-life insurance business recorded unprecedented expansion in several decades. Among the positive factors contributing to this outstanding growth were the government's first-time car buyers' tax refund scheme, the increase in people's income resulting from the new minimum wages and government officials' salaries, and the increase in farmers' income from the government's rice pledging scheme. These factors, combined with the increasing demand from clients in the factory or SME category and from those affected by the severe flood at the end of 2011, boosted the growth rate of non-life insurance business in 2012 to 29% – the highest in decades. The Industrial All Risk insurance enjoyed the highest growth rate at 71.43%.

### **OUTLOOK IN 2013**

The non-life insurance business is expected to continue to grow in 2013, although at a slower rate when compared to the very high growth rate in 2012. As in the previous year, the key positive factor continues to be the domestic demand, especially with the aftereffect of the first-time car buyer tax refund scheme. Cars will continue to be delivered until mid-2013. According to the report of the Excise Department, as of 31 December 2012, 1.27 million cars were purchased under this scheme. With a very large number of cars being delivered during the first six months of 2013, the non-life insurance business will see continued growth in terms of both premiums and business expansion. Statistics shows that motor insurance accounts for over 50% of non-life insurance business expansion.

Other positive factors come from spending stimulus measures in the public sector, such as the corporate income tax reduction. It is expected that in 2013, the non-life insurance business will expand by 15%, with the insurance premiums reaching 220 billion baht.

Nevertheless, there are still several domestic risk factors that the business needs to be prepared for. There will be a need for good management of the increasing cost of labor and spare parts as well as measures to cope with risks arising from insuring first cars. Other relevant elements include the obligation to fully comply with regulations under the RBC framework, the need to develop personnel with skills to cope with monetary liberalization, the changing insurance landscape under the AEC framework, and the vulnerable political conflicts. These are the challenges facing the business, and management efficiency is required in order to continue to create opportunities and promote growth in this industry.



# BUSINESS OPERATIONS AND ACHIEVEMENTS IN 2012

### 1. LEADERSHIP IN NON-LIFE INSURANCE BUSINESS FOR 21 CONSECUTIVE YEARS

In 2012, the company's direct insurance premiums totaled 27,981 million baht, increasing from the previous year by 28.63 %, with the current market share of 15.59%.

# 2. DEVELOPMENT OF NEW NON-LIFE INSURANCE PRODUCTS TO KEEP UP WITH NEW SITUATIONS AND CUSTOMERS' REQUIREMENTS

2.1 2+ Extra and 3+Extra Motor Insurance Plans with Flood Coverage: The disastrous flood in 2011 caused severe damage to vehicles. Onlythe First Class auto insurance plan offers coverage for floods. Insurance plans in other classes cover only accidents related to land vehicles. That is, the damaged parties have to provide proof to be able to claim for compensation. Failing to do this, they have to bear the cost of damage. In an effort to relieve motorists from this burden and provide them with more options, the company introduced the 2+ Extra and 3+ Extra Insurance Plans with Flood Coverage. The 2+Extra policy will cover liabilities in the case of loss and fire accidents caused to the cars.

## 2.2 Specific Liability Insurance Covering Damage from Installation or Repair of Gas Tank Installation Equipment:

With a continued increase in gasoline prices, a large numbers of motorists turned to alternative energy because of its lower price, less pollution due to its complete combustion, and odorlessness. However, more and more news reports on accidents caused by

gas tank installation caused car users to be concerned about danger from gas tank installation. In view of this, the company introduced this specific liability insurance plan to promote the use of natural gas, which in turn will reduce the use of import fuels. On the other hand, car owners are assured that the equipment used in gas tank installation is of acceptable standard and that the company will provide protection should there be any damage caused to their vehicles due to the installation process.

### 3. MORE BRANCHES AND CLAIM SERVICE CENTERS

Aiming at providing all our customers with convenient, speedy, and high quality services, the company has a clear-cut policy to increase the number of claim service centers to cover all important areas nationwide. The goal is to enable our customers to have convenient access to and speedy services from our branches and claim service centers. At present Viriyah Insurance is a non-life insurance company with 131branches and claim service centers nationwide—the highest in the country. These branches and centers are located in 65 provinces in every region. Seven new branches and service claim centers were opened in 2012:

### Bangkok and vicinity

The Mall Bangkapi Sub-branch, at 3522, The Mall Shopping Center-Bangkapi Floor 2, Lad Phrao Road, Khlong Chan Sub-district, Bangkapi District, Bangkok 10240

### Thanya Park Sub-branch,

at 735/1, Thanya Shopping Park, Floor 2, Sri Nakharin Road, Suan Luang Sub-district, Suan-Luang District, Bangkok 10250

### Upcountry

- The Mall Korat Sub-branch,

at 1242/2, The Mall Shopping Center-Korat, Floor 1, Mitraphap Road, Nai Muang Sub-district, Muang District, Nakhon Ratchasima 30000

Chum Phae Branch,

at 167, 167/1, Moo 1, Maliwan Road, Nong Phai Sub-district, Chum Phae District, Khon Kaen 40130

- Mae Rim Claim Center,

at 259/7-8, Moo 1, Mae Rim-San Sai Road, Rim Tai Sub-district, Mae Rim District, Chiang Mai 50180

Sa Kaew Claim Center,

at 72/1-2, Suwansorn Road, Sa Kaew Sub-district, Muang District, Sa Kaew 27000

- Thung Song Branch,

at 20, 20/2-3, Ban Nai Wang Road, Pak Phraek Sub-district, Thung Song District, Nakhon Si Thammarat 80110

### 4. OUTSTANDING MANAGEMENT AWARD FROM OIC

Viriyah Insurance proudly received the 2012 Non-Life Insurance Company with Outstanding Management Award from the Office of Insurance Commission (OIC)

### 5. E-AGENCY CAPACITY BUILDING

The company has increased the capacity of its E-Agency system. This is the system developed to enhance the efficiency of its agents. Last year, additional attributes were added to increase convenience and flexibility for users.

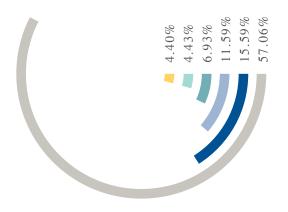


# OVERALL PERFORMANCE

### 1. OVERALL MARKET SHARE AND DIRECT PREMIUM GROWTH RATE

### Overall Non-life Insurance Market Share in 2012

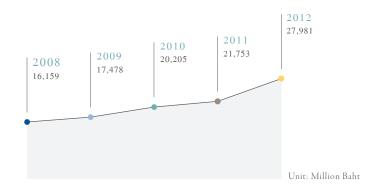
(Before adjustment)



# ■ The Viriyah Insurance PCL. No. 1, with largest market share 15.59% ■ No. 2 Company 11.59% ■ No. 3 Company 6.93% ■ No. 4 Company 4.43% ■ No. 5 Company 4.40% ■ Others (60 Companies) 57.06%

### Overall Non-Life Insurance Direct Premiums 2008-2012

(Before adjustment)



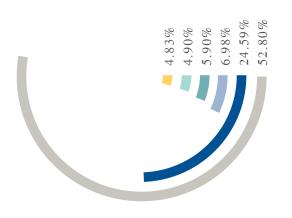
Source : Insurance Promotion and Information Division Office of the Insurance Commission

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### 2. MARKET SHARE AND GROWTH RATE OF MOTOR INSURANCE PREMIUMS

### Motor Insurance Market Share in 2012

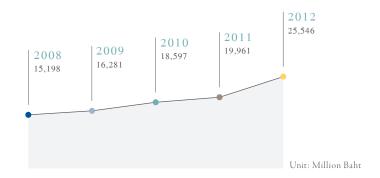
(Before adjustment)



■ The Viriyah Insurance PCL.	
No. 1, with largest market share	24.59%
No. 2 Company	6.98%
No. 3 Company	5.90%
No. 4 Company	4.90%
No. 5 Company	4.83%
Others (60 Companies)	52.80%

### Motor Insurance Direct Premiums 2008-2012

(Before adjustment)



Source : Insurance Promotion and Information Division

Office of the Insurance Commission

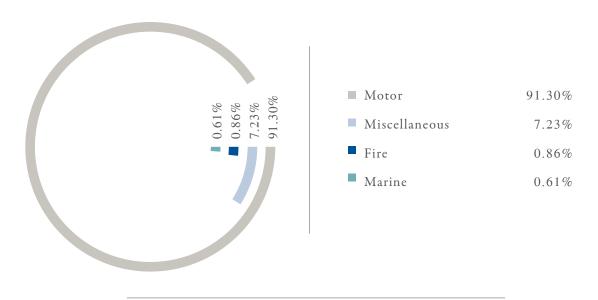
### 3. DIRECT PREMIUMS IN FOUR YEARS CLASSIFIED BY TYPE OF INSURANCE

Unit: Million Baht

		2009		2010		2011		2012
Class	Direct		Direct		Direct		Direct	
	Premiums	Percentage	Premiums	Percentage	Premiums	Percentage	Premiums	Percentage
Motor insurance	16,281.35	93.15%	18,597.23	92.04%	19,961.19	91.76%	25,546.61	91.30%
Fire insurance	231.56	1.32%	247.07	1.22%	214.43	0.99%	241.07	0.86%
Marine insurance	84.55	0.48%	107.82	0.53%	129.11	0.59%	169.79	0.61%
Miscellaneous	881.25	5.04%	1,253.45	6.20%	1,449.07	6.66%	2,023.90	7.23%
Grand Total	17,478.71	100.00%	20,205.57	100.00%	21,753.80	100.00%	27,981.37	100.00%

### Direct Premiums in 2012

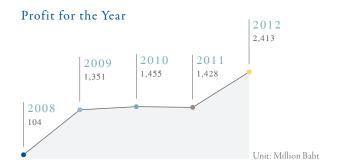
(Classified by Type of Insurance)



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### 4. FINANCIAL STATUS AND OVER-ALL PERFORMANCE

The Viriyah Insurance Public Company Limited secures its financial strength with the total registered capital of 2,000 million baht. Total net assets amounted to 42,763 million baht and the capital fund as of 31 December 2012 was 20,877 million baht.



### Retained Earnings (unappropriated)



Unit: Million Baht

Financial Status	(As of 31	December	2012)
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Total Assets	42,763
Total Liabilities	24,186
Shareholder's Equity	18,576
Capital Fund	20,877

Financial Performance in 2012	Unit: Million Bah
Direct Premiums	27,98
Net Premiums	27,660
Net Premiums Earned	23,683
Underwriting Expense	20,789
Operating Expense	3,080
Profit (Loss) on Underwriting	(16
Net investment income	910
Gain (Loss) on investments	(0.6
Profit (Loss) from Operating	3,11
Profit (Loss) before Income Tax	2,960
Income Tax	552
Net Profit (Loss)	2,41:

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# RECOGNIZED REPUTATION



### MARKET LEADERSHIP

Since 1992 the company has maintained its leadership in the non-life insurance market for 21 consecutive years. As the market leader, the company's market share in 2012 was 15.59%. The figure reflects the positive acceptance and support of over 4 million clients countrywide.



### FINANCIAL STRENGTHS

The Viriyah Insurance Public Company Limited has a registered capital of 2 billion baht, fully-paid up, assets of 42,763 million baht, and capital fund of 20,877 million baht as of 31 December 2012.



### ETHICAL PRACTICE AND INTEGRITY

With over 66 years in the non-life insurance business, the company is recognized for its extensive experiences and has gained the trust of customers, business partners, and agents countrywide, in terms of service quality, worthwhile insurance, and transparency in business management. The company has always adhered to the "Fairness Is Our Policy" principle and is committed to performing its risk distribution role with honesty and straightforwardness, bearing in mind the interest of all stakeholders. Our ultimate goal is the country's steady progress built on strong foundation of the insurance business.



### LARGEST NETWORK IN THE INDUSTRY

Customers of The Viriyah Insurance Public Company Limited can be assured of the company's most extensive network of 131 ready-to-serve claim service centers and underwriting branches in 65 provinces. The company will continue to expand its service network every year to provide convenient, speedy, and comprehensive services to its customers.



### RELIABLE REPAIR WORK AT 448 APPROVED REPAIR FACILITIES COUNTRYWIDE

Our preferred vehicle repair facilities are chosen and maintained based on a very stringent ongoing selection process in terms of repair work quality, services, spare parts, tools, materials and advanced repair technology such as the use of the well-known durable 2K paint systems. Customers can rest assured that cars repaired by these certified repair centers receive the same excellent services as those of manufacturers or dealers. Moreover, all repair services are guaranteed by the company.



## CONVENIENT AND SPEEDY SERVICES AT VIRIYAH 24-HOUR CUSTOMER RELATIONS CENTER

Our customer relations center provides 24-hour service that allows customers to report accidents and inquire about insurance services 24 hours a day via our hotline 1557. With 60 lines, the center can provide convenient and speedy comprehensive services that include accepting accident reports, answering questions regarding insurance and claims, checking information and providing repair follow-up information as well as receiving customers' comments on the services.



### PRESTIGIOUS PRIZES AND AWARDS

# THAILAND'S MOST ADMIRED NON-LIFE INSURANCE BRAND



Viriyah Insurance was voted the number one insurance company for the 9<sup>th</sup> consecutive years by Thailand's consumers according to the "Thailand's Most Admired Brand & Why We buy?" research. The research, conducted by Brand Age magazine, illustrates the views and behavior of consumers all over Thailand, which indicated that "The Viriyah Insurance Public Company Limited is the non-life insurance company that has gained the highest trust and confidence of the people as the winner of this award."

# INSURANCE COMPANY OF THE YEAR 2012 THAILAND



The year 2012 was the third year of honor and pride for The Viriyah Insurance Public Company Limited. The company received the prestigious 'Insurance Company of the Year – Thailand' Award from the World Finance, an internationally known financial magazine based in the United Kingdom. The award is given annually to honor a successful insurance company with an outstanding reputation.

### INTERNATIONAL STAR AWARD FOR QUALITY - PLATINUM CATEGORY



Viriyah has been awarded "International Star Award for Quality-Platinum Category" of Business Initiative Directions (B.I.D) The award is presented in recognition of those companies or organizations in different countries throughout the world that further their reputation and position by continuous implementing and promoting quality culture. The award recognizes and encourages the contribution of companies and organizations to quality continuous improvement and customer satisfaction as well as improving relations with employees, suppliers and all those associated with the company.

### THE BEST INSURANCE COMPANY AWARDS



Viriyah has won The Best Insurance Company Awards at the annual Thailand's Motor Shows for the 9<sup>th</sup> consecutive years, (2004-2012). Winners are selected by committee members representing the Society of Automotive Engineers Thailand, the Thai Automotive Journalists Association, the Royal Automobile Association of Thailand, and Grand Prix International Company Limited. This testifies to the company's outstanding achievements, commitment and dedication to quality and fair services, professionalism, and determination to move forward.

### PRIME MINISTER ROAD SAFETY AWARD



The initiatives and campaign activities to reduce road accidents that Viriyah Insurance have implemented in earnest all these years resulted in the company receiving the prestigious 'Prime Minister Road Safety Award' The award is not only our pride but also a driving force that contributes to the government recognizing the importance of road accident reduction and making road safety a national agenda.



THE VALUE OF LIFE IS NOT THE AGE, BUT THE SOCIETY CONTRIBUTIONS.
OTHERS WILL NEVER REALIZE WHAT THEY HAD UNTIL THEY HAVE LOST.

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Lek Viriyahbhun

Founder of The Viriyah Insurance Public Company Limited

# SOCIAL CONTRIBUTION

### HAPPINESS FROM GIVING – VIRIYAH INSURANCE FOR THAI SOCIETY



The Viriyah Insurance Public Company Limited is a public-minded non-life insurance organization. In addition to our determination to perform our duty in providing life and property security for the public, the company follows its ideology in sharing and acting for the public good. Through activities and public interest projects that are continually carried out in earnest, we have been pursuing the wish of our founder to:

"Do business for a better society, not just for personal gain without considering its impact on society. A good business must be profitable, but there must be limits. It has to be carried out with integrity. That is, to reap benefits, but not by taking advantage of others".

### Lek Viriyahbhun

Founder of The Viriyah Insurance Public Company Limited



In addition to providing comprehensive non-life insurance services, the company recognizes its duty as a member of Thai society to care for and pay back to society. Fulfillingits social responsibilities on an ongoing basis is one of the company's priorities. Special emphasis is given to improving the quality of life and wellbeing of the Thai people. In this light, morevarious forms of activities have been rolled out every year.

The company provides full support to these activities, aiming to ensure that as the country is prospering, the Thai people also have life and property security and the characteristic of a caring society that is unique to the Thai people is sustained.

Activities and projects initiated and implemented continuously by the company are comprehensive and multi-dimensional, covering areas such as safety, education environment conservation, medicine and public health, etc.

### **SAFETY**



Safety has been the fundamental aspect of activities for society. Recognizing the impact of road accidents and the consequential losses, since 1998 the company has been working cooperatively with government agencies and private entities such as the Department of Land Transport, the Traffic Police Division, and the Don't Drive Drunk Foundation. Such proactive road safety campaign activities are intended to raise conscience and to remind the public of road safety. We are proud of the fact that the government has recognized the importance of road safety and made it a national agenda. Some of the projects initiated by the company include the "Drivers License Training Course (Kwam Ru Dai Free, Bai Khapkhi Dai Phrom), the Roadside Assistance Project, and the Vehicle Inspections for Safety Project. Others are the programs to promote the use of helmets and to provide mobile accident prevention and reduction services during the New Year and Songkran holidays.



### **EDUCATION**

The determination of The Viriyah Insurance Public Company Limited to play a contributing role in promoting and helping young people to have opportunities for education is seen in its various activities and projects. The company hopes that these programs, aiming to boost their morale, enhance their potential, and build up their capacity, will encourage these young people to dare to think, act, and express themselves. Based on the concept that learning is not limited to the classroom environment, the projects implemented by the company are diverse. These include the "Kor Kai Sai Tu" Project, the scholarships granted to winners of annual mathematics contests, the scholarships for children of police officers who lost their lives on duty, the "Pan Nam Chai Chak Phi Su Nong" Project, and the "Pan Nam Chai IT" Project for children and residents of Ban Rong Kla community.



### **ENVIRONMENTAL CONSERVATION**

As a private organization, Viriyah gives importance to the development of quality of life and the wellbeing of people that will help them to have security in life and property. Another thing that the company has done in earnest is to raise the conscience of all members of society to play a role in caretaking and conserving the environment. Starting with an internal "Viriyah Chit Asa" Project, our employees have shown their concerted effort to voluntarily participate in the environmental conservation projects such as the 'Following Our Father's Footsteps" Project, the "Environmental Conservation Project to Commemorate His Majesty the King's 80th Birthday Anniversary", and the "Reviving Thai Seas" Project. Other initiatives are the "Growing Coralsto Revive the Ecological System" Project, the publication of a book named "50 Ways to Live with Global Warming", projects to build weirs and planting trees to conserve the source of the Ping River, and the mangrove planting project in honor of His Majesty the King.



### MEDICINE AND PUBLIC HEALTH

The Viriyah Insurance Public Company Limited recognizes the importance of quality of life for all Thais and has always supported the work and activities of medical and public health agencies to help the Thai people to enjoy good physical and mental health. The company sponsors the projects and activities of the Liver Foundation, the projects for promotion of primary health care at the village level, and the project to buy community water purification machines.



### **OTHERS**

In addition to the above-mentioned projects, the company has been involved in many other activities for society, including donations for the public good. Our strategies focus on the balanced combination of the public needs and the company's business for mutual benefits.

Evidently our CSR activities are not merely activities to show our responsibilities towards our customers, but also to the general public. Investment for society, although not quantifiable in terms of numerical gains, can tell the public of its significance. It helps people to understand the value of what is done and its implications to society.

The success and good reputation of the company today come from the vision and policies of our executives who dedicate themselves to our business development while also recognizing the importance of social responsibilities.



# FINANCIAL STATEMENTS

# REPORT OF AUDIT COMMITTEE

# TO SHAREHOLDERS OF THE VIRIYAH INSURANCE PUBLIC COMPANY LIMITED

The Audit Committee of The Viriyah Insurance Public Company Limited comprises three members, namely an independent director Mr. Jongsak Norchoovech, the Chairman; an independent director Mr. Chamlong Reanvichit, a committee member; and a company director Mr. Somchai Sawathanuphap, a committee a member.

The Audit Committee has performed its duties within the scope defined by the Company's Board of Directors in accordance with the Audit Committee Charter. In 2012, the Audit Committee held 13 meetings with the executives, internal auditors, and the company auditor.

# THE AUDIT COMMITTEE'S REPORT ON ITS PERFORMANCE IN 2012

- 1. The Audit Committee has reviewed the quarterly financial statements and the annual financial statements together with the company executives, internal auditors and the company auditor to ensure that they are accurate in material aspects and comply with Generally Accepted Accounting Principles, and to ensure that there is sufficient, complete and reliable information disclosure.
- 2. The Audit Committee has verified the company's internal control systems, internal audit reports, and its risk management approach, as well as the progress of risk management at the corporate level, to assess their sufficiency, appropriateness, and efficiency, and to ensure their compliance with the law.
- 3. The Audit Committee has reviewed connected transactions or transactions which might have conflict of interest, and is of the opinion that all transactions are reasonable and for the optimum benefit to company's business operations, and that information disclosure is accurate and complete.

- 4. The Audit Committee has assessed the performance of the Audit Committee in general and individually, and reviewed the Audit Committee Charter to make sure that the Audit Committee has duly performed its duties as stated in the Audit Committee Charter and in line with good auditing practice.
- 5. The Audit Committee selected for appointment and proposed the remuneration of the company auditor. It has assessed and is satisfied with the past performance of the auditor. In addition it has also reviewed the independence of the auditor and verified that the auditor's qualifications meet the requirements of the Office of Insurance Committee. The Audit Committee has proposed to the Board of Directors the appointment of KPMG Phoomchai Audit Co., Ltd., as the company auditor for the year 2013 and proposed the auditing fee to be approved by the Ordinary General Meeting of Shareholders.

The Audit Committee has reviewed the company financial statements and is of the opinion that they present financial positions of the company in all material respects, in accordance with Generally Accepted Accounting Principles. The internal control systems are efficient, without any material deficiency. The risk management is carried out appropriately and the company business is conducted in compliance with the law and good governance.

Andre

(Mr. Jongsak Norchoovech)

Chairman of the Audit Committee

# INDEPENDENT AUDITOR'S REPORT

# TO THE SHAREHOLDERS OF THE VIRIYAH INSURANCE PUBLIC COMPANY LIMITED (Formerly The Viriyah Insurance Company Limited)

I have audited the accompanying financial statements of The Viriyah Insurance Public Company Limited, which comprise the statement of financial position as at 31 December 2012, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position as at 31 December 2012, and the financial performance and cash flows for the year then ended of The Viriyah Insurance Public Company Limited in accordance with Thai Financial Reporting Standards.

(Pantip Gulsantithamrong)

Harris partial Tanto

Certified Public Accountant Registration No. 4208

KPMG Phoomchai Audit Ltd. Bangkok

28 March 2013

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF FINANCIAL POSITION

31 December

(in Baht)

Assets	Note	2012	2011
Cash and cash equivalents	5	1,943,927,723	2,005,139,405
Accrued investment income		223,441,303	125,476,395
Premiums due and uncollected	6, 28	2,975,447,464	2,075,874,117
Reinsurance receivables and assets	7	879,368,178	1,427,740,465
Investments assets			
Investments in securities	8, 29		
Trading securities		6,513,057,841	4,140,009,489
Available-for-sale securities		11,160,900,824	7,233,834,154
Held-to-maturity securities		17,195,978,805	12,956,762,717
General investments		139,951,366	139,951,366
Loans	9	730,612,585	811,719,668
Premises and equipment	10, 28	514,587,873	324,162,818
Intangible assets	11	31,313,342	28,409,189
Other assets	12, 13	454,662,448	441,151,395
Total assets		42,763,249,752	31,710,231,178

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

The Viriyah Insurance

วิริยะประกันภัย

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF FINANCIAL POSITION

31 December

(in Baht)

			(in Baht)
Liabilities and equity	Note	2012	2011
Liabilities			
Income tax payable		337,955,139	-
Due to reinsurers	14	102,630,568	109,144,008
Insurance contract liabilities			
Loss reserves and outstanding claims	15	7,499,508,681	7,820,878,339
Premium reserve	16	14,678,039,442	10,699,598,060
Employee benefit obligations	17	280,420,282	239,646,349
Other liabilities	18	1,287,836,163	893,810,572
Total liabilities		24,186,390,275	19,763,077,328
Equity			
Share capital	19		
Authorised share capital		2,000,000,000	2,000,000,000
Issued and paid-up share capital		2,000,000,000	1,700,000,000
Retained earnings			
Appropriated			
Legal reserve	20	123,402,616	2,724,000
Other reserve	20	1,070,000	1,070,000
Unappropriated		6,245,496,611	3,952,602,904
Other components of equity			
Fair value changes on available-for-sale securities	20	10,206,890,250	6,290,756,946
Total equity		18,576,859,477	11,947,153,850
Total liabilities and equity		42,763,249,752	31,710,231,178

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

Note

2012

(269,371)

3,117,898,512

58,962,766

69,953,457

22,977,625

(in Baht)

2011

(477,650)

1,673,463,052

46,507,591

48,867,315

19,860,353

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December

Income 22 Net premiums earned 28 23,685,713,099 21,267,462,025 Commission and brokerage income 167,998,048 180,410,530 Total income 23,853,711,147 21,447,872,555 Expenses 22 Underwriting Claim expenses Insurance claims and loss adjustment expenses 17, 24 14,063,209,428 12,883,578,543 Commission and brokerage expenses 4,870,972,593 3,743,400,665 Other underwriting expenses 17, 24 1,854,841,921 1,611,053,132 17, 23, 24, 28 Operating expenses 3,080,834,429 2,659,316,250 Total expenses 23,869,858,371 20,897,348,590 Profit (loss) on underwriting (16,147,224)550,523,965 Net investment income 910,808,152 596,780,411 Gain (Loss) on investments (687,977)169,782,972 Gain on fair value changes 2,099,704,625 318,754,917 Other income 124,490,307 38,098,437

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

Other expenses

Profit from operating

Contribution to Office of Insurance Commission

Contribution to Road Victims Protection Fund

Contribution to Non-life Insurance Fund

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December

(in Baht)

	Note	2012	2011
Profit before income tax expense		2,966,004,664	1,558,227,793
Income tax expense	25	(552,432,341)	(130,193,033)
Profit for the year		2,413,572,323	1,428,034,760
Other comprehensive income			
Net change in fair value on available-for-sale securities		3,916,133,304	2,787,788,356
Other comprehensive income for the year		3,916,133,304	2,787,788,356
Total comprehensive income for the year		6,329,705,627	4,215,823,116
Basic earnings per share	26	126.70	84.00

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF CHANGES IN EQUITY

(in Baht)

11,947,153,850	6,290,756,946 11,947,153,850	3,952,602,904	1,070,000	2,724,000	1,700,000,000	Balance at 31 December 2011
4,215,823,116	2,787,788,356	1,428,034,760	1	1	1	Total comprehensive income for the year
1	1	1	1	1	1	to profit or loss
						Net change in fair value transferred
2,787,788,356	2,787,788,356	1	1	1	1	in equity
						Net change in fair value recognised
						Available-for-sale securities
						Other comprehensive income
1,428,034,760	١	1,428,034,760	1	1	ı	Profit
						Comprehensive income for the year
7,731,330,734	3,502,968,590	2,524,568,144	1,070,000	2,724,000	1,700,000,000	Balance at 1 January 2011
						Year ended 31 December 2011
equity	sale securities	reserve Unappropriated	reserve	reserve	share capital	
Total	available-for-		Other	Legal	paid-up	
	changes on				Issued and	
	Fair value					
	components of equity	Retained earnings	Re			
	Other					

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF CHANGES IN EQUITY

(in Baht)

						Other	
				Re	Retained earnings	components of equity	
						Fair value	
		Issued and				changes on	
		paid-up	Legal	Other		available-for-	Total
1	Note	share capital	reserve	reserve	Unappropriated	sale securities	equity
Year ended 31 December 2012 Balance at 1 January 2012		1.700.000.000	2.724.000	1.070.000	3.952.602.904	6.290.756.946	6.290.756.946 11.947.153.850
Transactions with shareholders, recorded							
directly in equity							
Contributions by shareholders of the							
Company							
Fully new paid-up shares	19	300,000,000	1	1	1	1	300,000,000
Total contributions by shareholders							
of the Company		300,000,000	1	1	1	1	300,000,000
Comprehensive income for the year							
Profit		1	1	1	2,413,572,323	1	2,413,572,323
Other comprehensive income							
Available-for-sale securities							
Net change in fair value recognised							
in equity		1	1	1	ı	3,916,564,884	3,916,564,884
Net change in fair value transferred							
to profit or loss		1	1	1	1	(431,580)	(431,580)
Total comprehensive income for the year		•	1	1	2,413,572,323	3,916,133,304	6,329,705,627
Transfer to legal reserve	20	1	120,678,616		(120,678,616)	1	1
Balance at 31 December 2012		2,000,000,000	123,402,616	1,070,000	6,245,496,611	6,245,496,611 10,206,890,250 18,576,859,477	18,576,859,477

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF CASH FLOWS

For the year ended 31 December

(in Baht)

	Note	2012	2011
Cash flows from operating activities			
Premium received from direct insurance		27,068,476,870	21,975,929,242
Cash received (paid) for reinsurance business		267,020,340	(369,692,184)
Insurance claims from direct insurance		(14,027,734,605)	(11,113,002,790)
Loss adjustment expenses from direct insurance		(333,777,487)	(274,767,941)
Commission and brokerage from direct insurance		(4,619,803,056)	(3,673,706,190)
Other underwriting expenses		(1,854,841,921)	(1,611,053,131)
Interest received		516,503,955	346,604,013
Dividends received		276,625,142	236,915,112
Other investment income		11,813,378	16,018,365
Other income		131,337,628	39,628,734
Operating expenses		(2,910,645,317)	(2,811,963,523)
Income tax expense		(214,477,202)	(498, 375, 414)
Net cash provided by operating activities		4,310,497,725	2,262,534,293
Cash flows from investing activities			
Cash flows provided by:			
Investments in securities		4,884,138,128	9,189,132,990
Loans		49,307,068	101,929,206
Hire-purchases receivables		78,171,438	93,454,194
Deposits at financial institutions		8,116,650,000	4,930,530,000
Premises and equipment		47,118,929	55,384,579
Cash provided by investing activities		13,175,385,563	14,370,430,969

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# STATEMENT OF **CASH FLOWS**

For the year ended 31 December

(in Baht)

	Note	2012	2011
Cash flows used in:			
Investments in securities		(3,131,669,319)	(8,487,599,551)
Loans		(5,300,000)	(41,878,806)
Hire-purchases receivables		(44,613,620)	(53,091,275)
Deposits at financial institutions		(14,392,595,905)	(7,596,430,000)
Premises and equipment		(272,916,126)	(90,564,300)
Cash used in investing activities		(17,847,094,970)	(16,269,563,932)
Net cash used in investing activities		(4,671,709,407)	(1,899,132,963)
Cash flows from financing activities			
Proceeds from fully new paid-up shares	19	300,000,000	-
Net cash provided by financing activities		300,000,000	-
Net increase (decrease) in cash and cash equivalents		(61,211,682)	363,401,330
Cash and cash equivalents at 1 January		2,005,139,405	1,641,738,075
Cash and cash equivalents at 31 December	5	1,943,927,723	2,005,139,405

The accompanying notes are an integral part of these financial statements. (Available on CD-ROM)

The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

## NOTES TO

## THE FINANCIAL STATEMENTS

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The Viriyah Insurance Public Company Limited (Formerly The Viriyah Insurance Company Limited)

# NOTES TO THE FINANCIAL STATEMENTS

These notes form an integral part of the financial statements.

The financial statements issued for Thai statutory and regulatory reporting purposes are prepared in the Thai language. These English language financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the directors on 28 March 2013.

### 1 GENERAL INFORMATION

The Viriyah Insurance Public Company Limited, ("the Company"), is incorporated in Thailand and has its registered head office at 121/14-29, 121/32, 121/38, 121/50, 121/55, 121/63-67 and 121/104 RS Tower,  $3^{rd}$  -  $7^{th}$ ,  $9^{th}$ ,  $12^{nd}$ ,  $14^{th}$ ,  $18^{th}$  -  $20^{th}$  and  $39^{th}$  Floor, Rachadaphisek Road, Dindang, Bangkok.

The Company's major shareholders during the year were the Viriyahbhun family group (33% shareholding), Viriyah Property Co., Ltd. (30% shareholding), Thonburi Panich Leasing Co., Ltd. (10% shareholding), and The Ancient City Co., Ltd. (10% shareholding), of which these three companies were incorporated in Thailand.

The principal activity of the Company is the operation of non-life insurance.

The Extra ordinary meeting of the Company No.2/2012 held on 21 May 2012 passed a resolution for the Company to change from a limited company to be a public limited company. Accordingly, the Company registered as a public limited company with the Ministry of Commerce on 1 June 2012.

### 2 BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

### (a) Statement of compliance

The financial statements are prepared in accordance with Thai Financial Reporting Standards (TFRS) and guidelines promulgated by the Federation of Accounting Professions ("FAP"). In addition the financial statements are prepared in accordance with the Notification of the Office of Insurance Commission regarding "Rules Procedures Conditions and Timing Period for Preparation and Submission of the Financial Statements, and Reporting the Operation of Non-Life Insurance No. 2 B.E. 2553", dated 27 May 2010.

As at 31 December 2012, the FAP had issued a number of new and revised TFRS which are expected to be effective for financial statements beginning on or after 1 January 2013 and have not been adopted in the preparation of these financial statements. These new and revised TFRS are disclosed in note 33.

### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis except for the following material items in the statements of financial position:

- Trading and available-for-sale financial assets are measured at fair value.

### (c) Presentation currency

The financial statements are prepared and presented in Thai Baht. All financial information presented in Thai Baht has been rounded in the notes to the financial statements to the nearest thousand unless otherwise stated.

### (d) Use of estimates and judgements

The preparation of financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements is included in the following notes:

- Note 3 Impact of severe flooding in Thailand Note 6 Premiums due and uncollected Note 7 Reinsurance receivables and assets Note 8 Investments in securities Note 9 Loans Note 10 Premises and equipment Note 11 Intangible assets Note 12 Other receivables
- Note 15 Loss reserves and outstanding claims

Note 16	Premium reserve
Note 17	Employee benefit obligations
Note 25	Income tax expenses
Note 27	Financial instruments
Note 32	Contingent liabilities

### 3. IMPACT OF SEVERE FLOODING IN THAILAND

Management has estimated losses from the recent floods at Baht 2,180 million (2011: Baht 2,118 million), of which approximately Baht 1,176 million (2011: Baht 1,232 million) is recoverable from reinsurers. Management's estimates include notified claims and losses incurred but not yet reported (IBNR), based upon analysis of insured exposures in the flood affected areas. As at 31 December 2012, the Company has paid flood related claims of Baht 1,611 million and received loss recoveries from reinsurers of Baht 491 million.

### 4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

### (a) Foreign currency

### Foreign currency transaction

Transactions in foreign currencies are translated to Thai Baht at the foreign exchange rates ruling at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Thai Baht at the foreign exchange rates ruling at that date. Foreign exchange differences arising on translation are recognised in profit or loss.

### (b) Cash and cash equivalents

Cash and cash equivalents in the statements of cash flows comprise cash balances, call deposits and highly liquid short-term investments.

### (c) Premiums due and uncollected, due from reinsurers and other receivables

Premiums due and uncollected, due from reinsurers and other receivables are stated at their invoice value less allowance for doubtful accounts.

The allowance for doubtful accounts is assessed primarily on analysis of payment histories and future expectations of customer payments. Bad debts are written off when incurred.

### (d) Investment in securities

### Investments in debt and equity securities

Debt securities and marketable equity securities held for trading are stated at fair value, with any resultant gain or loss recognised in profit or loss.

Debt securities that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are stated at amortised cost, less any impairment losses. The difference between the acquisition cost and redemption value of such debt securities is amortised using the effective interest rate method over the period to maturity.

Debt securities and marketable equity securities, other than those securities held for trading or intended to be held to maturity, are classified as available-for-sale investments. Available-for-sale investments are, subsequent to initial recognition, stated at fair value, and changes therein, other than impairment losses and foreign currency differences on available-for-sale monetary items, are recognised directly in equity. Impairment losses and foreign exchange differences are recognised in profit or loss. When these investments are derecognised, the cumulative gain or loss previously recognised directly in equity is recognised in profit or loss. Where these investments are interest-bearing, interest calculated using the effective interest method is recognised in profit or loss.

Equity securities which are not marketable are stated at cost less impairment losses.

The fair value of investments in securities classified as held-for-trading and available-for-sale is determined as the quoted bid price at the reporting date.

### Disposal of investments

On disposal of an investment, the difference between net disposal proceeds and the carrying amount together with the associated cumulative gain or loss that was reported in equity is recognised in profit or loss.

If the Company disposes part of its holding of a particular investment, the deemed cost of the part sold is determined using the weighted average method applied to the carrying value of the total holding of the investment.

### (e) Loans

Loans are stated at the principal amounts.

The Company provides an allowance for doubtful accounts based on the overdue period and the collateral value.

### (f) Hire-purchase receivables for auto

Hire-purchase receivables for auto are stated at the outstanding balances of hire-purchase agreements after deducting unearned interest income and allowance for doubtful accounts.

The Company provides an allowance for doubtful accounts, equal to the estimated losses which might be incurred in the collection of all receivables. The estimated losses are based on the analysis of payment histories and future expectations of receivable payments. The basis of allowance for doubtful accounts is computed at the rate of 2% of outstanding hire-purchase receivables after deducting unearned interest income. Bad debts are written off when incurred.

### (g) Premises and equipment

### Recognition and measurement

### Owned assets

Land are stated at cost. Building and equipment are stated at cost less accumulated depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of premises and equipment have different useful lives, they are accounted for as separate items (major components) of premises and equipment.

Gains and losses on disposal of an item of premises and equipment are determined by comparing the proceeds from disposal with the carrying amount of premises and equipment, and are recognised net within other income in profit or loss.

### Subsequent costs

The cost of replacing a part of an item of premises and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of premises and equipment are recognised in profit or loss as incurred.

### Depreciation

Depreciation is calculated based on the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its residual value.

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful life of each component of an item of assets. The estimated useful lives are as follows:

Buildings

Building improvements

20 years

Utility systems

5 years

Vehicles

Furniture and office equipment (excluded computer equipment)

5,7 and 10 years

Buildings which were acquired before 1988 are depreciated by constant percentage of declining-book value method at the rate of 5% per annum.

Computer equipment are depreciated by the sum of-the-year-digits method of 3 and 5 years.

No depreciation is provided on freehold land or assets under construction.

Depreciation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### (h) Intangible assets

### Company software and system development

Computer software and system development that are acquired by the Company and have finite useful are measured at cost less accumulated amortisation and accumulated impairment losses.

### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. And all other expenditure is recognised in profit or loss as incurred.

### Amortisation

Amortisation is based on the cost of the asset, or other amount substituted for cost, less its residual value.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful lives for the current and comparative periods are as follows:

Company software and system development

5 and 10 years

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

### (i) Impairment

The carrying amounts of the Company's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. The impairment loss is recognised in profit or loss.

When a decline in the fair value of an available-for-sale financial assets has been recognised directly in equity and there is objective evidence that the value of the asset is impaired, the cumulative loss that had been recognised directly in equity is recognised in profit or loss even though the financial assets has not been derecognised. The amount of the cumulative loss that is recognised in profit or loss is the difference between the acquisition cost and current fair value, less any impairment loss on that financial assets previously recognised in profit or loss.

### Calculation of recoverable amount

The recoverable amount of held-to-maturity securities and receivables carried at amortised cost is calculated as the present value of estimated future cash flows discounted at the original effective interest rate. Receivables with a short duration are not discounted.

The recoverable amount of available-for-sale financial assets is calculated by reference to the fair value.

The recoverable amount of a non-financial asset is the greater of the asset's value in use and fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

### Reversals of impairment

An impairment loss in respect of a financial asset is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised in profit or loss. For financial assets carried at amortised cost and available-for-sale financial assets that are debt securities, the reversal is recognised in profit or loss. For available-for-sale financial assets that are equity securities, the reversal is recognised directly in other comprehensive income.

Impairment losses recognised in prior periods in respect of other non-financial assets are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment

loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### (i) Premium reserve

Premium reserve consists of unearned premium reserve and unexpired risks reserve.

### Unearned premium reserves

The Company set aside part of its premium income as unearned premium reserve as follows:

Fire, marine (hull), auto - Daily average basis from net premium written and miscellaneous (the one-three hundred sixty fifth basis)

Marine cargo - Net premium written for the last ninety days

Travelling accident - Net premium written for the last thirty days

Freedom - 70% of net premium written of the effective policies

### Unexpired risks reserve

Unexpired risks reserves are the best estimate of the claims that are expected be incurred during the remaining period of coverage of in-force policies, based on analysis of historical claims data by a qualified actuary.

Unexpired risk reserves are only recognised in the financial statements to the extent that they exceed unearned premium reserves.

### (k) Loss reserves and outstanding claims

Loss reserves are taken up in the accounts upon receipt of claim advices from the insured, at the value appraised by the Company's claim department or outsource surveyors, depending on the particular case. In addition, the Company set up a provision for losses incurred but not yet reported (IBNR) based upon estimates made by a qualified actuary.

### (1) Due to reinsurers and other accounts payable

Due to reinsurers and other accounts payable are stated at cost.

### (m) Employee benefits

The Company operates a number of employees' benefit plans as follows:

### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

### Post-employment benefits

The Company provides post-employment benefits to eligible employees under the following arrangements:

### Defined contribution plan

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity (provident fund) and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

### Defined benefit plan

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Company's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. Any unrecognised past service costs are deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the average terms of the Company's obligations. The calculation is performed annually by using the projected unit credit method.

### Actuarial gains/losses

Actuarial gains/losses shall be recognised in profit or loss.

### (n) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

### (o) Revenue

### Premium

Premium written is recognised on the date that the insurance policy comes into effect after deducting premium ceded and cancelled.

Reinsurance premium income is recognised upon receipt of written advice from reinsurer.

### Commission and brokerage fee income

Commission and brokerage fee income from ceded premium are recognised as income over the period in which the related services are performed.

### Interest and dividend income

Interest income is recognised in profit or loss as it accrues. The Company ceases recognition of interest income from loans when the receivables are overdue interest for more than 3 months.

Dividend income is recognised in profit or loss on the date the Company's right to receive payments is established.

### Income from hire-purchase

The Company recognised income from hire-purchase contracts by using "the effective interest rate method". The Company ceases recognition of interest income from hire-purchase when the receivables are overdue by more than 3 installment periods or where there is an indication of inability to repay.

### (p) Expenses

### Insurance claims and loss adjustment expenses

Claims and losses adjustment expenses consist of claims and losses adjustment expenses of direct insurance and reinsurance, and include the amounts of claims, related expenses, and loss adjustments of current loss reserves and brought forward period, less residual value and other recoveries (if any) and claims refundable from reinsurers.

Claims and losses adjustment expenses of direct insurance are recognised upon the receipt of the claims advice from the insured and estimate loss incurred by the Company's claim department or outsource surveyors. The maximum value of claims estimated is not however, to exceed the sum-insured under the relevant policy.

Claims and losses adjustment expenses of reinsurance are recognised as expenses when the reinsurer places the loss advice or the statement of accounts with the Company.

### Commissions and brokerages

Commissions and brokerages are charged to current operations as incurred.

### Other expenses

Other expenses are charged for the period in which they are incurred.

### Operating lease

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease expense, over the term of the lease. Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

### Finance costs

Interest expenses and similar costs are charged to profit or loss for the period in which they are incurred.

### (q) Income tax

Income tax on the profit or loss for the year comprises current tax. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

In determining the amount of current tax, the Company takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Company believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Company to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### (r) Earnings per share

The Company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit attributable to ordinary shareholders of the Company by the weighted average number of equivalent fully paid-up ordinary shares outstanding during the year.

### 5 CASH AND CASH EQUIVALENTS

	2012	2011
Cash	20,111	13,812
Cheques in the course of collection	141,343	72,766
Deposits at banks - call deposits	637,909	411,161
Deposits at banks - time deposits	14,907,846	8,854,800
Total cash and deposits at financial institutions	15,707,209	9,352,539
Less Deposits at financial institutions with original maturities		
more than 3 months	(14,022,846)	(7,746,900)
Add Investments with original maturities less than 3 months	259,565	399,500
Cash and cash equivalents	1,943,928	2,005,139

6 PREMIUMS DUE AND UNCOLLECTED

As at 31 December 2012 and 2011, the aging analyses for premiums due and uncollected were as follows:

				2012				2011
	Insured	Agents and brokers	Inward	Total	Insured	Agents and brokers	Inward	Total
Within credit terms	7,977	2,383,304	4,477	2,395,758	7,370	1,764,005	9,436	1,780,811
Over due:								
Less than 30 days	10,826	420,590	28	431,444	7,864	196,199	(3)	204,060
30 - 60 days	423	105,797	2,616	108,836	256	71,916	9	72,178
60 - 90 days	477	36,464	3	36,944	420	21,103	157	21,680
90 days - 1 year	15,637	56,124	1	71,761	11,390	29,714	131	41,235
Over 1 year	9	164	1	170	5,418	6,625	1	12,043
Total premiums due and uncollected	35,346	3,002,443	7,124	3,044,913	32,718	2,089,562	9,727	2,132,007
Less allowance for doubtful accounts	(6,268)	(63,198)	1	(69,466)	(6,807)	(46,326)	1	(56,133)
Premiums due and uncollected, net	29,078	2,939,245	7,124	2,975,447	22,911	2,043,236	9,727	2,075,874

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		(in thousand Baht)
	2012	2011
Bad debts and doubtful debts expense (income) for the year		
ended 31 December	17,985	(535

### REINSURANCE RECEIVABLES AND ASSETS

(in thousand Baht)

	2012	2011
Deposits on reinsurance	975	773
Due from reinsurers	282,676	68,764
Reinsurers' share of insurance contract liabilities	595,717	1,358,203
Total reinsurance receivables and assets	879,368	1,427,740

As at 31 December 2012 and 2011, aging analyses for due from reinsurers were as follows:

	2012	2011
Within credit terms	259,720	37,046
Over due:		
Less than 1 year	21,050	31,716
1 - 2 years	1,906	2
Total due from reinsurers	282,676	68,764

### INVESTMENTS IN SECURITIES

	2012			2011
	Cost/		Cost/	
	amortised	Fair	amortised	Fair
	cost	value	Cost	value
Trading securities				
Equity securities	2,928,631	6,485,028	2,655,146	4,113,216
Unit trusts	20,500	28,030	20,500	26,793
Total	2,949,131	6,513,058	2,675,646	4,140,009
Add unrealised surpluses from fair				
value changes on trading securities	3,563,927	-	1,464,363	-
Total trading securities	6,513,058	6,513,058	4,140,009	4,140,009
Available-for-sale securities				
Equity securities	938,777	11,144,239	926,672	7,220,308
Unit trusts	50,753	16,662	51,928	13,526
Total	989,530	11,160,901	978,600	7,233,834
Add unrealised surpluses from fair value				
changes on available-for-sale				
securities	10,206,890	-	6,290,757	-
Less allowance for impairment	(35,519)	-	(35,523)	-
Total available-for-sale securities	11,160,901	11,160,901	7,233,834	7,233,834

		2012		2011
	Cost/		Cost/	
	amortised	Fair	amortised	Fair
	cost	value	Cost	value
Held-to-maturity securities				
Government and state enterprise debt				
securities	2,654,333	2,666,974	3,191,030	3,197,613
Private debt securities	520,142	523,586	2,020,312	2,023,470
Deposits at financial institutions with				
maturities more than 3 months	14,022,846	14,022,846	7,746,900	7,746,900
Total	17,197,321	17,213,406	12,958,242	12,967,983
Less unrealised deficits from fair				
value changes on securities				
from transferred investments	(1,342)	-	(1,479)	_
Total held-to-maturity securities	17,195,979	17,213,406	12,956,763	12,967,983
General investments				
Equity securities	231,693		231,693	
Less allowance for impairment	(91,742)		(91,742)	
Total general investments	139,951		139,951	

- (a) As at 31 December 2012, fixed deposits in the amount of Baht 49 million (2011: Baht 52 million) and government bonds in the amount of Baht 10 million (2011: Baht 13 million) were pledged as collateral with courts.
- (b) As at 31 December 2012, fixed deposits in the amount of Baht 20 million (2011: Baht 20 million) were pledged as collateral for bank overdraft.

As at 31 December 2012 and 2011, details of investments were as follows:

(in thousand Baht)

2012

	Cost	Unrealised surpluses	Unrealised deficits	Fair value	Percentage of total assets
Trading securities					
Government and state enterprise securities					
- Equity securities	69,006	38,619	(6,592)	101,033	0.24
Total	69,006	38,619	(6,592)		
				101,033	0.24
Private enterprise securities					
- Equity securities	2,859,625	3,522,226	(13,578)	6,368,273	14.89
- Unit trusts	20,500	7,530	-	28,030	0.06
- Warrants of equity	-	15,722	-	15,722	0.04
Total	2,880,125	3,545,478	(13,578)	6,412,025	14.99
Total trading securities	2,949,131	3,584,097	(20,170)	6,513,058	15.23

(in thousand Baht)

2011

					2011
	Cost	Unrealised surpluses	Unrealised deficits	Fair value	Percentage of total assets
	Cost	surpruses	deficits	varue	total assets
Trading securities					
Government and state enterprise securities					
- Equity securities	65,998	14,740	(7,451)	73,287	0.23
Total	65,998	14,740	(7,451)	73,287	0.23
Private enterprise securities					
- Equity securities	2,589,148	1,573,764	(125,130)	4,037,782	12.73
- Unit trusts	20,500	6,293	-	26,793	0.08
- Warrants of equity	-	2,147	-	2,147	0.01
Total	2,609,648	1,582,204	(125,130)	4,066,722	12.82
Total trading securities	2,675,646	1,596,944	(132,581)	4,140,009	13.05

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(in thousand Baht)

2012

	Cost	Unrealised surpluses	Unrealised deficits	Fair value	Percentage of total assets
Available-for-sale securities					
Government and state enterprise securities					
- Equity securities	89,886	89,021	-	178,907	0.42
Total	89,886	89,021		178,907	0.42
Private enterprise securities					
- Equity securities	848,891	9,689,311	(5,797)	10,532,405	24.63
- Unit trusts	50,753	3,783	(2,355)	16,662	0.04
- Warrants of equity	-	432,927	-	432,927	1.01
Total	899,644	10,126,021	(8,152)	10,981,994	25.68
Less allowance for impairment	(35,519)	-	-	-	
Total	864,125	10,126,021	(8,152)	10,981,994	25.68
Total available-for-sale securities	954,011	10,215,042	(8,152)	11,160,901	26.10

(in thousand Baht)

2011

	Cost	Unrealised surpluses	Unrealised deficits	Fair value	Percentage of total assets
Available-for-sale securities					
Government and state enterprise securities					
- Equity securities	89,885	44,348	-	134,233	0.42
Total	89,885	44,348	_	134,233	0.42
Private enterprise securities					
- Equity securities	836,787	6,199,811	(8,677)	7,027,921	22.16
- Unit trusts	51,928	206	(3,085)	13,526	0.04
- Warrants of equity	-	58,154	-	58,154	0.18
Total	888,715	6,258,171	(11,762)	7,099,601	22.38
Less allowance for impairment	(35,523)	-	-	-	-
Total	853,192	6,258,171	(11,762)	7,099,601	22.38
Total available-for-sale securities	943,077	6,302,519	(11,762)	7,233,834	22.80

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	2012			2011
	Amortised	Percentage of	Amortised	Percentage of
	cost	total assets	cost	total assets
Held-to-maturity securities				
Government and state enterprise securities				
- Thai government bonds	2,504,835	5.85	3,141,030	9.90
- State enterprise bonds	50,000	0.12	-	-
- Treasury bills	49,498	0.12	-	-
- Debentures and convertible debentures	40,000	0.09	40,000	0.13
- Lottery savings	10,000	0.02	10,000	0.03
Total	2,654,333	6.20	3,191,030	10.06
Less unrealised deficits from fair				
value changes on securities				
from transferred investments	(1,342)	-	(1,479)	
Total	2,652,991	6.20	3,189,551	10.06
Private enterprise securities				
- Promissory notes and bills of exchange	100,000	0.24	1,800,000	5.68
- Debentures and convertible debentures	420,142	0.98	220,312	0.69
Total	520,142	1.22	2,020,312	6.37
Deposits at financial institutions with maturities				
more than 3 months				
- Deposits at commercial banks	10,162,846	23.76	7,346,900	23.17
- Certificates of deposit at financial institutions	3,860,000	9.03	400,000	1.26
Total	14,022,846	32.79	7,746,900	24.43
Total held-to-maturity securities	17,195,979	40.21	12,956,763	40.86

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(in thousand Baht)

		2012		2011
		Percentage		Percentage
	Cost	of total assets	Cost	of total assets
General investments				
- Equity securities	231,693	0.33	231,693	0.44
Total	231,693	0.33	231,693	0.44
Less allowance for impairment	(91,742)	-	(91,742)	
Total general investments	139,951	0.33	139,951	0.44

As at 31 December 2012 and 2011, investments in debt securities which were classified as held-to-maturity securities were classified by the remaining maturity as follows:

		201	2			201	1	
_		Maturi	ities	_		Maturi	ities	
	1	1 - 5	Over 5		1	1 - 5	Over 5	
	year	years	years	Total	years	years	years	Total
Held-to-maturity debt securities								
Government and state enterprise debt								
securities								
- Thai government bonds	1,731,940	709,431	63,464	2,504,835	2,548,352	569,961	22,717	3,141,030
- State enterprise bonds	-	50,000	-	50,000	-	-	-	-
- Treasury bills	49,498	-	-	49,498	-	-	-	-
- Debentures and convertible debentures	25,000	-	15,000	40,000	-	25,000	15,000	40,000
- Lottery savings	-	10,000	-	10,000	-	10,000	-	10,000
Total	1,806,438	769,431	78,464	2,654,333	2,548,352	604,961	37,717	3,191,030
Less unrealised loss	-	-	(1,342)	(1,342)	-	-	(1,479)	(1,479)
Total	1,806,438	769,431	77,122	2,652,991	2,548,352	604,961	36,238	3,189,551

		201	2			201	1	
		Maturi	ities	-		Matur	ities	
	1	1 - 5	Over 5		1	1 - 5	Over 5	
	year	years	years	Total	years	years	years	Total
Private debt securities								
- Promissory notes and bills of exchange	100,000	-	-	100,000	1,800,000	-	-	1,800,000
- Debentures and convertible debentures	215,142	135,000	70,000	420,142	10,000	140,312	70,000	220,312
Total	315,142	135,000	70,000	520,142	1,810,000	140,312	70,000	2,020,312
Deposits at financial institutions with								
maturities more than 3 months								
- Deposits at commercial banks	10,112,846	50,000	-	10,162,846	7,346,900	-	-	7,346,900
- Certificates of deposit at financial								
- institutions	3,860,000	-	-	3,860,000	400,000	-	-	400,000
Total	13,972,846	50,000	-	14,022,846	7,746,900	-	-	7,746,900
Total held-to-maturity debt securities	16,094,426	954,431	147,122	17,195,979	12,105,252	745,273	106,238	12,956,763
Total investment in debt securities	16,094,426	954,431	147,122	17,195,979	12,105,252	745,273	106,238	12,956,763

## LOANS

#### 9.1 Loans

As at 31 December 2012, loans consisted of:

(in thousand Baht)

	Mort	gage loans		Others		Total	
		Accrued*		Accrued*		Accrued*	
Periods	Principal	Interest	Principal	interest	Principal	interest	Total
Current	300,022	269	21,513	-	321,535	269	321,804
Overdue							
Less than 3 months	-	-	-	-	-	-	-
3 - 6 months	241	3	-	-	241	3	244
6 - 12 months	106	-	-	-	106	-	106
Over 12 months	282,631	129	-	-	282,631	129	282,760
Total	583,000	401	21,513	-	604,513	401	604,914

As at 31 December 2011, loans consisted of:

	Mort	gage loans		Others		Total	
		Accrued*		Accrued*		Accrued*	
Periods	Principal	Interest	Principal	interest	Principal	Interest	Total
Current	280,653	222	38,810	-	319,463	222	319,685
Overdue							
Less than 3 months	45,747	313	-	-	45,747	313	46,060
3 - 6 months	-	-	-	-	-	-	-
6 - 12 months	857	8	-	-	857	8	865
Over 12 months	282,453	2,301	-	-	282,453	2,301	284,754
Total	609,710	2,844	38,810	_	648,520	2,844	651,364

 $<sup>^{\</sup>ast}$  Presented as accrued investment income in the statements of financial position.

# 9.2 Hire-purchase receivables

As at 31 December 2012 and 2011, hire-purchase receivables were classified by aging as follows:

			2012			2011
	Hire-		Net balance of	Hire-	N	et balance of
	purchase	Deferred	hire-purchase	purchase	Deferred l	nire-purchase
Periods	receivables	interest	receivables	receivables	interest	receivables
Current	140,974	(15,223)	125,751	182,509	(19,608)	162,901
Overdue						
Less than 3 months	2,677	-	2,677	3,294	-	3,294
3-6 months	184	-	184	294	-	294
6-12 months	61	-	61	34	-	34
Over 12 months	-	-	-	7	-	7
Total	143,896	(15,223)	128,673	186,138	(19,608)	166,530
Less allowance for doubtful	(2,573)	-	(2,573)	(3,330)		(3,330)
Net	141,323	(15,223)	126,100	182,808	(19,608)	163,200

10 PREMISES AND EQUIPMENT

								(in th	(in thousand Baht)
		,			,		Furniture	Assets under	
		Land		Building	Utility		and office	construction	
	Land	Land improvements Buildings	Buildings	improvements	systems	Vehicles 6	equipment a	Vehicles equipment and installation	Total
Cost									
At 1 January 2011	33,066	2,345	2,345 123,617	25,352	1,135	148,137	511,878	1	845,530
Addition	27,589	104	3,105	325	219	19,552	26,187	871	77,952
Disposal	1	1	(139)	1	١	(17,725)	(28,361)	1	(46,225)
Transfer	1	1	1	369	1	1	81	(871)	(421)
At 31 December 2011 and									
1 January 2012	60,655	2,449	126,583	26,046	1,354	149,964	509,785	1	876,836
Addition	162,849	3,223	30,255	1,425	1,285	14,007	48,885	374	262,303
Disposal	(4,258)	*	(992)		1	(16,591)	(29,684)	•	(51,525)
At 31 December 2012	219,246	5,672	155,846	27,471	2,639	147,380	528,986	374	374 1,087,614

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						Furniture	Assets under	
		Land	Building	Utility		and office	construction	
	Land	improvements Buildings	igs improvements	systems	Vehicles 6	quipment an	Vehicles equipment and installation	Total
Accumulated depreciation								
At 1 January 2011	1	- 19,373	73 3,727	269	80,728	426,875	•	531,400
Depreciation charge for	1	- 6,125	1,274	356	22,316	36,937	1	800,29
the year								
Disposal	ı	1	1	ı	(17,673)	(28,076)	1	(45,749)
Transfer	1	1	1	1	1	14	1	14
At 31 December 2011 and								
1 January 2012	1	- 25,498	5,001	1,053	85,371	435,750	•	552,673
Depreciation charge for	1	- 6,545	45 1,353	263	18,082	34,408	1	60,651
the year								
Disposal	1	- (874)		1	(10,847)	(28,576)	1	(40,297)
At 31 December 2012	1	- 31,169	69 6,354	1,316	92,606	441,582	1	573,027
Net book value								
At 1 January 2011	33,066	2,345 104,244	44 21,625	438	62,409	85,003	1	314,130
At 31 December 2011 and								
1 January 2012	60,655	2,449 101,085	85 21,045	301	64,593	74,035	1	324,163
At 31 December 2012	219,246	5,672 124,677	21,117	1,323	54,774	87,404	374	514,587

The gross amount of the Company's fully depreciated buildings and equipment that was still in use as at 31 December 2012 amounted to Baht 381 million (2011: Baht 372 million).

# 11 INTANGIBLE ASSETS

	System	Computer	
	development	software	Total
Cost			
At 1 January 2011	19,241	42,758	61,999
Addition	7,953	5,080	13,033
At 31 December 2011 and 1 January 2012	27,194	47,838	75,032
Addition	2,998	6,775	9,773
At 31 December 2012	30,192	54,613	84,805
Accumulated amortisation			
At 1 January 2011	14,397	26,140	40,537
Amortisation charge for the year	2,442	3,644	6,086
At 31 December 2011 and 1 January 2012	16,839	29,784	46,623
Amortisation charge for the year	3,496	3,373	6,869
At 31 December 2012	20,335	33,157	53,492
Net book value			
At 1 January 2011	4,844	16,618	21,462
At 31 December 2011 and 1 January 2012	10,355	18,054	28,409
At 31 December 2012	9,857	21,456	31,313

## 12 OTHER RECEIVABLES

Other receivables included other debtors, accounts receivable from sales of investments, ceased hire-purchase contract receivables, confiscable debtors, returned cheque debtors and compromised debtors (included the transferred premiums due and uncollected from related parties) and litigation debtors. These other receivables stated net of an allowance for doubtful accounts as at 31 December were as follow:

(in thousand Baht)

	2012	2011
Other receivables	363,557	392,488
Less allowance for doubtful accounts	(278,829)	(287,362)
Net	84,728	105,126
Bad debts and doubtful debts expense (income) for the year	4,876	(4,767)

# 13 OTHER ASSETS

(in thousand Baht)

	Note	2012	2011
Other receivables	12	84,728	105,126
Revenue Department receivable		151,528	-
Prepaid income tax		-	107,707
Uncollected cheques		108,267	108,108
Retention and deposits		54,969	38,682
Properties foreclosed, net		11,229	10,400
Advance receivables		12,840	8,021
Prepaid expenses		18,327	12,078
Withholding tax receivable		-	43,821
Undue input value added tax		5,880	4,958
Asset held for sale		4,376	-
Others		2,518	2,250
Total		454,662	441,151

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The movement during the years 2012 and 2011 of properties foreclosed were as follows:

(in thousand Baht)

#### 2012

At beginning				
Type of properties foreclosed	of year	Increase	Disposal	At end of year
Properties acquired from debt settlement				
Immovable assets	12,686	829	-	13,515
Less allowance for impairment	(2,286)		-	(2,286)
Properties foreclosed, net	10,400	829	-	11,229

(in thousand Baht)

### 2011

At beginning				
Type of properties foreclosed	of year	Increase	Disposal	At end of year
Properties acquired from debt settlement				
Immovable assets	14,886	-	(2,200)	12,686
Less allowance for impairment	(2,286)	-	-	(2,286)
Properties foreclosed, net	12,600	-	(2,200)	10,400

According to the announcement of the Ministry of Commerce on other business investment of non-life insurance companies, the Company could earn benefits from assets not used in operations.

# 14 DUE TO REINSURERS

(in thousand Baht)

	2012	2011
Premium ceded payables	6,082	9,192
Amounts withheld on reinsurance	70,277	70,206
Due to reinsurers	26,272	29,746
Total due to reinsurers	102,631	109,144

# 15 LOSS RESERVES AND OUTSTANDING CLAIMS

	2012	2011
At 1 January	7,820,878	5,408,336
Loss incurred and loss adjustment expenses during the year		
- Incurred but not reported	-	(510,347)
- Reported but not yet agreed and agreed	14,021,679	14,462,812
Losses paid and loss adjustment expenses during the year	(14,343,048)	(11,539,923)
At 31 December	7,499,509	7,820,878

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## 16 PREMIUM RESERVE

## 16.1 Unearned premium reserve

(in thousand Baht)

	2012	2011
At 1 January	10,699,598	10,447,273
Premium written during the year	28,154,938	21,939,000
Earned premium during the year	(24,176,497)	(21,686,675)
At 31 December	14,678,039	10,699,598

## 16.2 Unexpired risk reserve

As at 31 December 2012, no unexpired risk reserve has been established as the unexpired risk reserve estimated by the Company of Baht 9,746 million (2011: Baht 6,944 million) is lower than the unearned premium reserve.

## 17 EMPLOYEE BENEFIT OBLIGATIONS

	2012	2011
Statement of financial position		
Obligations for:		
Defined benefit plan	280,420	239,646
Total	280,420	239,646

	(ii	n thousand Baht)
For the years ended 31 December	2012	2011
Statement of comprehensive income		
Recognised in profit or loss:		
Defined benefit plan	46,297	24,954
Total	46,297	24,954

# Post - employment benefits

The Company operates a number of post-employment benefit plans including defined benefit plans. All defined benefit plans are unfunded.

Present value of unfunded obligations as at 31 December were as follows:

(in thousand Baht)

	2012	2011
Defined benefit plan	280,420	239,646
Total present value of unfunded obligations	280,420	239,646

Movement in the present value of the defined benefit obligations:

	2012	2011
Defined benefit obligations at 1 January	239,646	224,576
Current service cost	17,570	17,880
Interest cost	6,536	8,918
Benefit paid during the year	(5,523)	(9,884)
Actuarial (gain) loss	22,191	(1,844)
Defined benefit obligations at 31 December	280,420	239,646

Expense recognised in profit or loss:

	(in thousand Bah		
For the years ended 31 December	2012	2011	
Current service cost	17,570	17,880	
Interest cost	6,536	8,918	
Actuarial (gain) loss	22,191	(1,844)	
Total	46,297	24,954	

The expense is recognised in the following line items in the statements of comprehensive income:

	(in thousand Baht
2012	201
525	6,41
(1,390)	2,803
47,162	15,739
46,297	24,954
	525 (1,390) 47,162

Principal actuarial assumptions at the reporting date were as follows:

	(%)		
	2012	2011	
Discount rate	2.9 - 4.8	3.1 - 5.1	
Future salary increase rate	4.0 - 7.5	4.0 - 7.5	
Staff turnover rate	2.5 - 9.1	2.5 - 9.5	

Assumptions regarding future mortality are based on published statistics and Thai Mortality ordinary table 2008.

## 18 OTHER LIABILITIES

	2012	2011
Accrued commission and brokerage	512,921	364,292
Accounts payable - agents and brokers	206,262	117,220
Accrued value added tax	106,185	76,756
Over paid premium from brokers and agents	102,851	86,875
Accrued withholding tax	61,967	48,315
Accrued contribution expenses	135,231	99,896
Other payables	15,040	9,543
Undue output value added tax	10,083	12,568
Others	137,296	78,346
Total	1,287,836	893,811

## 19 SHARE CAPITAL

At 31 December

- ordinary shares

- ordinary shares

(in Baht) (thousand shares / thousand Baht)

	(in Dant)			(thousand snares	( thousand Dant
			2012		2011
	Par value per share	Number	Amount	Number	Amount
Authorised					
At 1 January					
- ordinary shares	100	20,000	2,000,000	20,000	2,000,000
At 31 December					
- ordinary shares	100	20,000	2,000,000	20,000	2,000,000
Issued and paid - up					
At 1 January					
- ordinary shares	100	14,000	1,400,000	14,000	1,400,000
- ordinary shares	50	6,000	300,000	6,000	300,000
Fully new paid-up shares					
- from Baht 50 to Baht 100	50	6,000	300,000	-	-

The Board of Directors' meeting held on 3 April 2012, passed a resolution for the holders of the 6 million partly paid-up shares to make the shares fully paid-up. The additional paid-up capital of 50 Baht per share, in total amount of Baht 300 million, was received by the Company in April 2012.

20,000

2,000,000

14,000

6,000

1,400,000

300,000

100

50

#### 20 RESERVES

## Appropriations of profit

#### Legal reserve

Section 116 of the Public Companies Act B.E. 2535 requires that a public company shall allocate not less than 5% of its annual net profit, less any accumulated losses brought forward, to a reserve account ("legal reserve") until this account reaches an amount not less than 10% of the registered authorised capital. The legal reserve is not available for dividend distribution.

#### General reserve

The general reserve was appropriated according to the resolution of shareholders for the Company's general purposes.

#### Other components of equity

#### Fair value changes

The fair value changes account within equity comprises the cumulative net change in the fair value of available-for-sale financial assets until the investments are derecognised or impaired.

#### 21 SEGMENT REPORTING

The Company's operation involves a single business segment in the non-life insurance business and in a single geographical area in Thailand. Accordingly no business/geographical area segmental reporting has been presented other than the format required by the Office of Insurance Commission.

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# 22 REPORTING INFORMATION CLASSIFIED BY TYPE OF INSURANCE UNDERWRITING

(in thousand Baht)

2012

				Personal	Other	
	Fire	Marine	Motor	Accident	Miscellaneous	Total
Underwriting income						
Gross premiums written	373,527	179,120	25,546,607	540,829	1,514,855	28,154,938
Less premiums ceded	(220,454)	(34,855)	(74,545)	(41,071)	(123,147)	(494,072)
Net premiums written	153,073	144,265	25,472,062	499,758	1,391,708	27,660,866
Less unearned premium reserve	(18,089)	(20,442)	(3,457,179)	(64,672)	(414,771)	(3,975,153)
Net premiums earned	134,984	123,823	22,014,883	435,086	976,937	23,685,713
Commission and brokerage income	92,716	10,820	11,478	12,995	39,989	167,998
Total income	227,700	134,643	22,026,361	448,081	1,016,926	23,853,711
Underwriting expenses						
Insurance claims and loss						
adjustment expenses	173,727	58,439	13,087,929	258,549	484,565	14,063,209
Commission and brokerage	137,515	26,618	4,336,935	96,946	272,959	4,870,973
Other underwriting expenses	7,929	4,711	1,625,698	54,992	161,512	1,854,842
Total underwriting expenses						20,789,024
Operating expenses						3,080,834
Total expenses						23,869,858

(in thousand Baht)

# 2011

				Personal	Other	
	Fire	Marine	Motor	Accident	Miscellaneous	Total
Underwriting income						
Gross premiums written	352,369	138,315	19,961,188	373,864	1,113,264	21,939,000
Less premiums ceded	(196,747)	(35,485)	(19,298)	(37,273)	(129,775)	(418,578)
Net premiums written	155,622	102,830	19,941,890	336,591	983,489	21,520,422
Less unearned premium reserve	(10,723)	(13,882)	(118,872)	29,987	(139,470)	(252,960)
Net premiums earned	144,899	88,948	19,823,018	366,578	844,019	21,267,462
Commission and brokerage income	103,076	12,389	2,884	19,391	42,671	180,411
Total income	247,975	101,337	19,825,902	385,969	886,690	21,447,873
Inderwriting expenses						
Insurance claims and loss						
adjustment expenses	263,693	36,262	11,901,216	229,777	452,631	12,883,579
Commission and brokerage	131,374	22,035	3,312,018	76,849	201,125	3,743,401
Other underwriting expenses	4,928	5,966	1,423,884	41,786	134,489	1,611,053
Total underwriting expenses						18,238,033
Operating expenses						2,659,316
Total expenses						20,897,349

## 23 OPERATING EXPENSES

(in thousand Baht)

	2012	2011
Personnel expenses, not relating to		
underwriting and insurance claims	1,481,033	1,295,358
Premises and equipment expenses, not		
relating to underwriting	830,111	728,701
Taxes and duties	10,694	7,920
Bad debt and doubtful debts expense (income)	22,104	(6,309)
Other operating expenses	736,892	633,646
Total	3,080,834	2,659,316

## 24 EMPLOYEE BENEFIT EXPENSE

	2012	2011
Management		
Salaries, wages, bonuses and director's remuneration	92,294	91,002
Post-employment benefits	1,631	1,547
Total	93,925	92,549
Other employees		
Salaries, wages and bonuses	1,692,871	1,486,634
Post-employment benefits	44,666	23,407
Total	1,737,537	1,510,041
Total	1,831,462	1,602,590

#### 25 INCOME TAX EXPENSE

Income tax expense in the statements of comprehensive income is different from the amount determined by applying the Thai corporation tax rate to the accounting net profit for the year principally due to the different treatment for accounting and taxation purposes of certain items of income and expense, in particular, unrealised gain (loss) on trading securities, allowance for doubtful accounts, premium reserve, loss reserves and employee benefits obligations.

#### Income tax reduction

Royal Decree No. 530 B.E. 2554 dated 21 December 2011 grants a reduction in the corporate income tax rate for the three accounting periods 2012, 2013 and 2014; from 30% to 23% for the accounting period 2012 which begins on or after 1 January 2012 and to 20% for the following two accounting periods 2013 and 2014 which begin on or after 1 January 2013 and 2014, respectively.

It is understood that the Government will proceed to amend the law in order to maintain the corporate income tax rate at not higher than 20% for the accounting period 2015 which begins on or after 1 January 2015 and onwards in order to give full effect to the Cabinet resolution dated 11 October 2011 to increase Thailand's competitiveness.

#### 26 BASIC EARNINGS PER SHARE

The calculations of basic earnings per share for the years ended 31 December 2012 and 2011 were based on the profit for the year attributable to equity holders of the Company and the weighted average number of equivalent fully paid-up ordinary shares outstanding during the year as follows:

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	(tho	usand Baht / thou
		sand shares
	2012	2011
Profit attributable to equity holders of the Company		
(basic)	2,413,572	1,428,035
Number of equivalent fully paid-up ordinary shares		
outstanding at 1 January	17,000	17,000
Effect of equivalent fully paid-up shares at 26 April 2012	2,049	
Weighted average number of equivalent fully paid-up		
ordinary shares outstanding	19,049	17,000
Earnings per share (basic) (in Baht)	126.70	84.00

#### 27 FINANCIAL INSTRUMENTS

# Financial risk management policies

The Company is exposed to normal business risks from changes in market interest rates and currency exchange rates and from non-performance of contractual obligations by counterparties. The Company does not hold or issue derivative financial instruments for speculative or trading purposes.

Risk management is integral to the whole business of the Company. The Company has a system of controls in place to create an acceptable balance between the cost of risk occurring and the cost of managing the risks. The management continually monitors the Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

## Capital management

The primary objectives of the Company's capital management are to ensure that it has an appropriate financial structure, presences the ability to continue its business as a going concern and to maintain its capital reserve in accordance with the Notifications of the Office of Insurance Commission and so as to maintain the confidence of shareholders, policy holders, reinsurers and other stakeholders, and to sustain future development of the business. The Board monitors the return on capital, which the Company defines as results from operating activities divided by total equity.

#### Interest rate risk

Interest rate risk is the risk that future movements in market interest rates will affect the interest income from investments. The investments include both short-term and long-term investments that have floating and fixed interest rates. The Company manages the risk by considering the risk of investments together with the return on such investments.

As at 31 December 2012 and 2011 significant financial assets classified by type of interest rate are as follows:

		2012				2011	<u>)</u>	(in thousand Baht)
		7107				7107		
	Floating	Fixed	Non-		Floating	Fixed	Non-	
	interest	interest	interest		interest	interest	interest	
	rate	rate	bearing	Total	rate	rate	bearing	Total
Cash and cash								
equivalents	637,909	1,144,565	161,454	1,943,928	411,161	1,507,400	86,578	2,005,139
Investments in								
securities								
Thai government								
bonds	ı	2,503,493	ı	2,503,493	1	3,139,551	1	3,139,551
State enterprise								
bonds	1	50,000	١	50,000	1	ı	1	ı
Treasury bills	ı	49,498	1	49,498	1	1	1	ı
Debentures and								
convertible								
debentures	ı	460,142	ı	460,142	1	260,312	1	260,312
Promissory notes								
and bills of exchange		100,000	ı	100,000	ı	1,800,000	1	1,800,000
Lottery savings	1	10,000	1	10,000	ı	10,000	1	10,000
Equity securities	1	1	17,320,569	17,320,569	ı	1	11,413,174	11,413,174
Warrants of equity	ı	1	448,649	448,649	ı	ı	60,301	60,301
Unit trusts	ı	1	44,692	44,692	ı	1	40,319	40,319
Deposits at financial								
institutions with								
maturities more								
than 3 months	1	14,022,846	1	14,022,846	1	7,746,900	1	7,746,900
Loans	180,385	424,128	ı	604,513	191,684	456,836	1	648,520
Hire-purchase								
receivables	1	126,100	1	126,100	1	163,200	1	163,200
Total	818,294	18,890,772	17,975,364	37,684,430	602,845	15,084,199	11,600,372	27,287,416

The financial instruments carrying fixed interest rates are here under classified by the length of time from the date on the statements of financial position to the sooner of either the dates specified for an interest rate revision or the dates of their maturity:

(in thousand Baht)

(% per annum)

2012

				Average
	Within 1 year	Over 1 year	Total	interest rate
Cash and cash equivalents	1,144,565	-	1,144,565	2.79
Investments in securities				
Thai government bonds	1,731,940	771,553	2,503,493	3.35
State enterprise bonds	-	50,000	50,000	3.53
Treasury bills	49,498	-	49,498	2.33
Debentures and convertible				
debentures	240,142	220,000	460,142	4.15
Bills of exchange	100,000	-	100,000	4.62
Lottery savings	-	10,000	10,000	1.25
Deposits at financial institutions				
with maturities more than				
3 months	13,972,846	50,000	14,022,846	3.31
Loans	313,656	110,472	424,128	7.40
Hire-purchase receivables	53,804	72,296	126,100	8.54
Total	17,606,451	1,284,321	18,890,772	

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(in thousand Baht)

(% per annum)

2011

				Average
	Within 1 year	Over 1 year	Total	interest rate
Cash and cash equivalents	1,507,400	-	1,507,400	1.81
Investments in securities				
Thai government bonds	2,548,352	591,199	3,139,551	2.62
Debentures and convertible				
debentures	10,000	250,312	260,312	4.28
Bills of exchange	1,800,000	-	1,800,000	4.35
Lottery savings	-	10,000	10,000	1.15
Deposits at financial institutions				
with maturities more than				
3 months	7,746,900	-	7,746,900	2.64
Loans	413,892	42,944	456,836	2.56
Hire-purchase receivables	63,786	99,414	163,200	8.67
Total	14,090,330	993,869	15,084,199	

# Foreign currency risk

The Company is exposed to foreign currency risk relating to investment in securities which are denominated in foreign currencies.

At 31 December, the Company was exposed to foreign currency risk in respect of financial assets denominated in the following currencies:

(in thousand Baht)

	2012	2011
United States Dollars		
Investments in equity securities	67,671	67,671
Gross statements of financial position exposure	67,671	67,671

#### Credit risk

Credit risk is the potential financial loss resulting from the failure of a customer or a counterparty to settle its financial and contractual obligations to the Company as and when they fall due.

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. At the reporting date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statements of financial position at the reporting date. However, due to the large number of parties comprising the Company's customer base, management does not anticipate material losses from its debt collection.

Concentrations of credit risk with respect to premiums due and uncollected are insignificant due to the large number of customers comprising the customer base and their dispersion across different industries and geographic regions in Thailand.

Concentrations of credit risk with respect to loans are insignificant due to the large number of customers comprising the customer base and their dispersion across different industries and geographic regions in Thailand. In addition, the values of the securities placed as collateral are adequate value when the Company will settle of debt.

## Liquidity risk

The Company monitors its liquidity risk and maintains a level of cash and cash equivalents deemed adequate by management to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

#### Determination of fair values

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

The carrying amounts of the following financial assets and financial liabilities are considered to be approximate to their fair values: cash and cash equivalents, accrued income on investments, premiums due and uncollected, reinsurance receivables and assets, other financial assets, due to reinsurers, claim payables and other financial liabilities.

The fair value of investments in equity and debt securities, which are held for trading, available for sales and held to maturity is determined by reference to their quoted bid price at the reporting date. The fair value of held-to-maturity investments is determined for disclosure purposes only.

Fair value of general investments can not be properly calculated, and therefore no disclosure is made.

The fair values of deposits at financial institutions and notes with remaining terms to maturity of less than or equal to 1 year are based on the book values. The fair values of the deposits and notes with remaining terms to maturity of greater than 1 year are determined using the discounted cash flow method based on the current interest rates and remaining terms to maturity.

For financial statements disclosure purposes, the fair values of floating interest rate loans from the Company that are not subject to significant credit risk are based on the book values. The fair values of the fixed interest rate loans from the Company are estimated using the discounted cash flow method based on the current interest rates and remaining terms to maturity.

## 28 RELATED PARTIES

For the purposes of these financial statements, parties are considered to be related to the Company if the Company has the ability, directly or indirectly, to control or joint control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Relationships with key management and other related parties were as follows:

	Country of	
	incorporation/	
Name of entities/person	Nationality	Nature of relationships
Key management personnel	Thailand	Persons having authority and responsibility for
		planning, directing and controlling the activi
		ties of the entity, directly or indirectly,
		including any director (whether executive or
		otherwise) of the Company
Thonburi Automotive Assembly Plant		
Co., Ltd.	Thailand	Shareholder and some common shareholders
Thonburi Panich Leasing Co., Ltd.	Thailand	Shareholder and some common shareholders
The Ancient City Co., Ltd.	Thailand	Shareholder and some common shareholders
The Viriyah Panich Co., Ltd.	Thailand	Shareholder and some common shareholders
Viriyah Property Co., Ltd.	Thailand	Shareholder and some common shareholders
		and directors

Significant transactions for the each year ended 31 December with related parties were as follows:

For the years ended 31 December	2012	2011
Revenue		
Related parties		
Premiums written	17,948	13,916
Key management and director compensation		
Short term benefits	92,294	91,002
Post - employment benefits	1,631	1,547
Total	93,925	92,549
Purchased land from a director	-	16,728

Significant balances with related parties as at 31 December were as follows:

	2012	2011
Premiums due and uncollected		
Related parties		
Thonburi Automotive Assembly Plant Co., Ltd.	7,212	8,154
The Ancient City Co., Ltd.	66	-
Total	7,278	8,154

## 29 SECURITIES AND ASSETS PLEDGED WITH THE REGISTRAR

29.1 As at 31 December 2012 and 2011, investments in debt securities were pledged with the Registrar in accordance with the Non-Life Insurance Act No. 2 B.E. 2551 with the value as follows:

(in thousand Baht)

		2012		2012 2011	
	Book value	Face value	Book value	Face value	
Government bonds	14,007	14,000	14,060	14,000	

29.2 As at 31 December 2012 and 2011, the Company's investments in debt securities, fixed deposits and certificates of deposit were allocated to the reserve fund in accordance with the Notification of the Office of Insurance Commission regarding "Rates, Rules and Procedures for unearned premium reserve of Non - Life Insurance Company B.E.2552" with the value as follows:

	2012		2011	
	Book value	Face value	Book value	Face value
Government and Bank of				
Thailand bonds	1,506,638	1,510,000	1,034,685	1,040,000
Debenture	50,000	50,000	-	-
Fixed deposits with original maturities				
more than 3 months	1,930,000	1,930,000	1,600,000	1,600,000
Certificates of deposit with original maturities				
more than 3 months	700,000	700,000	100,000	100,000
Total	4,186,638	4,190,000	2,734,685	2,740,000

## 30 CONTRIBUTION TO NON-LIFE INSURANCE FUND

As at 31 December 2012 and 2011, the accumulated Contribution to Non-Life Insurance Fund were as follows:

(in thousand Baht)

2012	2011
Contribution to Non-Life Insurance Fund 184,804	114,851

# 31 COMMITMENTS WITH NON-RELATED PARTIES

(in thousand Baht)

	2012	2011
Commitment from office rental and service agreements		
which can not be cancelled		
Within one year	271,427	221,736
After one year but within five years	385,841	115,927
After five years	27,649	33,985
Total	684,917	371,648

The Company has various outstanding lease agreements on premises, land, building and equipment. The Company has commitments to pay the rental and service fees on a monthly basis.

#### 32 CONTINGENT LIABILITIES

- (a) As at 31 December 2012, lawsuits have been brought against the Company, in relation to insurance claims in the normal course of business totalling approximately Baht 1,413 million (2011: Baht 959 million) and sum insured totaling approximately Baht 436 million (2011: Baht 507 million). The Company's management believes that the recorded amount of provision in the financial statements for potential losses is adequate in respect of those claims.
- (b) Letter at attached with Voluntary Motor Insurance Policy M.V.03 as at 31 December 2012 in the amount of Baht 66 million (2011: Baht 68 million) were pledged as collateral for various purposes.
- (c) As at 31 December 2012, the Company had letters of guarantee with banks amounted to Baht 7 million (2011: Baht 6 million).

#### 33 THAI FINANCIAL REPORTING STANDARDS (TFRS) NOT YET ADOPTED

The Company has not adopted the new and revised TFRS that have been issued but are not yet effective as of the reporting date. These new and revised TFRS are expected to become effective for annual financial periods beginning on or after 1 January in the year indicated in the following table.

TFRS	Topic	Year effective
TAS 12	Income Taxes	2013
TAS 21 (revised 2009)	The Effects of Changes in Foreign Exchange Rates	2013

Management expects to adopt and apply these new and revised TFRS in accordance with the FAP's announcement and has made a preliminary assessment of the potential initial impact on the Company's financial statements of those new standards assessed to have the greatest potential impact on the financial statements in the period of initial application. These standards are as follows:

#### TAS 12 - Income Taxes

The principal change introduced by TAS 12 is the requirement to account for deferred tax liabilities and assets in the financial statements. Deferred tax liabilities and assets are the amounts of income taxes payable and recoverable, respectively, in future periods in respect of temporary differences between the carrying amount of the liability or asset in the statement of financial position and the amount attributed to that liability or asset for tax purposes; and the carry forward of unused tax losses. Currently, the Company does not recognise deferred tax in the financial statements.

The Company will adopt TAS 12 with effect from 1 January 2013. The effects of the change will be recognised retrospectively in the financial statements and the statement of financial position as at 31 December 2012 and 2011 will be adjusted accordingly. Management estimates that the impact on the statements of financial position as at 31 December 2012 and 2011 will be as follows:

(in thousand Baht)

	2012	2011
Statement of financial position		
Estimated changes as a result of the adoption retrospectively		
of TAS 12 - Income taxes:		
Increase in deferred tax assets	860,348	634,010
Increase in deferred tax liabilities	2,754,163	1,783,678
Increase in retained earnings	147,563	297,206
Decrease in other components of equity	(2,041,378)	(1,446,874)

The impact on the statements of comprehensive income for 2013 and subsequent periods is not presently determinable.

# TAS 21 (revised 2009) - The Effects of Changes in Foreign Exchange Rates

The principal change introduced by TAS 21 is the introduction of the concept of functional currency, which is defined as the currency of the primary economic environment in which the entity operates. TAS 21 requires the entity to determine its functional currency and translate foreign currency items into its functional currency, reporting the effects of such translation in accordance with the provisions of TAS 21. Foreign currencies are defined by TAS 21 as all currencies other than the entity's functional currency.

Management has determined that the functional currency of the Company is Thai Baht. Accordingly, the adoption of TAS 21 from 1 January 2013 is not expected to have a significant impact on the Company's reported assets, liabilities, or retained earnings.

# **GENERAL INFORMATION**

The Viriyah Insurance Public Company Limited 121/28, 121/65 RS Tower, Ratchadapisek Road, Din Daeng, Bangkok 10400
Tel. 66-2641-3500, 66-2239-1000-69 Fax 66-2641-3500 ext 1495
1557
www.viriyah.co.th
February 3 <sup>rd</sup> 1947
2,000 Million Baht (Fully Paid)
Non-Life Insurance
4,659 employees
131 offices
448 Stations
6,700 agents
KPMG Phoomchai Audit Ltd.

# LINES OF BUSINESS

Type of Product	Product Name
Motor	Voluntary Motor Insurance
	Compulsory Motor Insurance
Fire	Fire Insurance for Residential Properties
	Fire Insurance for Business or Commercial Risks
	Fire Micro Insurance
Marine	Marine Hull Insurance
	Marine Cargo Insurance
	Inland Transit Insurance
	Carrier's liability Insurance
PA	Personal Accident Insurance
	Group Personal Accident Insurance
	Travel Accident Insurance
	Travel Delight Insurance
	Eua Ar Ree Personal Accident Insurance
	Travel Personal Accident for Guide and Travel Business
	Commercial Boat PA Insurance
Health	Cancer Insurance
	Cancer and Personal Accident Insurance
	Individual Health and Personal Accident Insurance
	Group Health and Personal Accident Insurance
	Group Health Insurance
	Hospital Benefit Insurance

Property  Burglary Insurance  Plate Glass Insurance  Industrial All Risks Insurance  All Risks Insurance  Business Interruption Insurance  Money Insurance  Neon Sign Insurance  Golfer's Protection Insurance	
Industrial All Risks Insurance All Risks Insurance Business Interruption Insurance Money Insurance Neon Sign Insurance Golfer's Protection Insurance	
All Risks Insurance Business Interruption Insurance Money Insurance Neon Sign Insurance Golfer's Protection Insurance	
Business Interruption Insurance  Money Insurance  Neon Sign Insurance  Golfer's Protection Insurance	
Money Insurance Neon Sign Insurance Golfer's Protection Insurance	
Neon Sign Insurance Golfer's Protection Insurance	
Golfer's Protection Insurance	
SME All Risks Insurance	
Business Owner Insurance	
Gold Shop Protection Insurance	
Strike, Riot and Terrorism Insurance	
All Risks House Holders Insurance	
Home Guard Insurance	
Motorcycle Burglary Insurance	
Liability Public Liability Insurance	
Building Inspector Liability Insurance	
Gas Station's Liability Insurance	
Product Liability Insurance	
Medical Malpractice Insurance	
Professional Liability Insurance	
Employer's Liability Insurance	
Workmen's Compensation Insurance	
Named Perils Liability Insurance Resulting from Products Solo	d
or Equipment installed by The Insured	

Type of Product	Product Name
Financial	Fidelily Guarantee Insurance
	Employee Bond Insurance
	Loan Protection Insurance
	Bail Bond (Before) Insurance
	Bail Bond (After) Insurance
	Motorcycle Hire Purchase Protection Insurance
Engineering	Erection All Risks Insurance
	Boiler and Pressure Vessel Insurance
	Electronic Equipment Insurance
	Contractor All Risks Insurance
	Erection All risks Insurance
	Contractor's Plant and Machinery Insurance
	Engineering Insurance
	Cantractor Equipment Insurance
	Machinery Breakdown Insurance
Other	Crop Insurance

# **BRANCHES** AND CLAIM SERVICE CENTERS

# Bangkok and Vicinity

#### Head Office

Address	Telephone	Facsimile
121/28,121/65 RS Tower, Ratchadapisek Rd.,	0 2239 1000 -69	0 2641 2833
Din Daeng, Bangkok 10400	0 2641 3500 -79	

#### 14 Branches

Branch	Address	Telephone	Facsimile
1. Krung Kasem	1242 Viriyah Panich Building,	0 2223 0851	02 621 5487
	Krung Kasem Road, Pom Prab, Bangkok 10100	0 2224 0059	
2. Branch of Special	121/55 14th fl. RS Tower,	0 2239 1970	0 2641 3589
	Ratchadapisek Rd., Din Daeng, Bangkok 10400		0 2641 3594
3. Don Mueang	675-8 Moo 8 Paholyothin Rd.,	0 2532 3000	0 2532 1369
	Ku Kot, Lam Luk Ka, Pathum Thani. 12130		
4. Bang Na	423 3,5,6 fl. Rung Saeng Building,	0 2743 6500-7	0 2396 0721
	Bangna Trad Rd.,Bang Na,Bangkok 10260		
5. Bang Phlat	86,88,90 Charansanitwong Rd.,	0 2880 0008	0 2433 6334
	Bang Phlat, Bangkok 10700		
6. Pak Kret 345	71 Moo 6 Sapan Nontaburi –Bang Bua Thong Rd.,	0 2149 0713-9	0 2926 0814
	Klong khoi, Pak Kret, Nontaburi 11120		
7. Poo Chao	258/37 Moo 10 Poochaosamingprai Rd.,	0 2384 7741-50	0 2757 9295
Saming Prai	South Samrong, Phra Pradeang, Samutprakarn 10130	0 2384 1400-1	0 2757 9296
8. Rama II	613 Moo 4 Rama II Rd., Samaedam, Bang Khun Thian,	0 2452 8000	0 2452 8362
	Bangkok 10150	0 24)2 8000	0 2452 8364
9. Ratchadaphisek	121/7 2 <sup>nd</sup> fl. RS Tower, Ratchadapisek Rd.,	0 2641 3500	0 2641 2834
	Din Daeng, Bangkok 10400	0 2641 3530	0 2641 2841

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Branch	Address	Telephone	Facsimile
10. Lumpini	1024/9 1,2 fl. Rimkhobfah Building, Rama IV Rd.,	0 2286 6013	0 2286 6010
	Toong Mahamek, Sathorn, Bangkok 10120	0 2286 6107	0 2286 7047
11. Vongsawang	22 Soi Ratchadapisek 72, Ratchadapisek Rd.,	0 2586 0220-8	0 2585 9670
	Bang Sue, Bangkok 10800	0 2910 0710-5	0 2585 9664
12. Viphavadi	333 Lao Peng Nguan 1 Building, Viphavadi-Rangsit Rd.,	0 2273 8240-50	0 2272 2538
	Latyao, Chatuchak, Bangkok 10900		
13. Suksawadse	196 Moo 5 Suksawadse Rd.,	0 2463 2008	0 2463 2639
	Rat Burana, Bangkok 10140	0 2463 2484	0 2462 7680
14. Sukaphiban III	357, 359, 361 Ramkamheang Rd.,	0 2917 1992-8	0 2917 1171
	Saphan Sung, Bangkok 10240		

#### 20 Claim Service Centers

Claim Service Center	Address	Telephone	Facsimile
1. Krung Kasem	1242 Viriyah Panich Building,	0 2223 0851	02 621 5486
	Krung Kasem Road, Pom Prab, Bangkok 10100		
2. Don Mueang	675-8 Moo 8 Paholyothin Rd.,	0 2532 3000	0 2532 1453
	Ku Kot, Lam Luk Ka, Pathum Thani. 12130		
3. Bang Na	423 3,5,6 fl. Rung Saeng Building, Bangna trad Rd.,	0 2743 6500-7	0 2743 6508
	Bang Na,Bangkok 10260		0 2743 6511
4. Bang Phlat	121 Charansanitwong 71 Rd.,	0 2435 3515-20	0 2880 2620
	Bang Phlat, Bangkok 10700		0 2433 9632
5. Pak Kret	71 Moo 6 Sapan Nontaburi –Bang Bua Thong Rd.,	0 2926 0811-3	0 2926 0816
	Klong khoi, Pak Kret, Nontaburi 11120		
6. Poo Chao	258/37 Moo10 Poochaosamingprai Rd.,	0 2384 7741-50	0 2384 5276
Saming Prai	South Samrong, Phra Padaeng, Samutprakarn 10130		0 2757 9280
7. Rama II	613 Moo 4 Rama II Rd.,	0 2452 8000	0 2452 8361
	Samaedam, Bang Khun Thian, Bangkok 10150		0 2452 8363
8. Pattankarn	1009/2 Pattanakarn Rd.,	0 2319 9567-75	0 2315 9579
	Suan-Luang, Pravej, Bangkok 10250		
9. Ratchadapisek	121/7 2 <sup>nd</sup> fl. RS Tower, Ratchadapisek Rd.,	0 2641 3500-79	0 2641 2843-4
	Din Daeng, Bangkok 10400		

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Claim Service Center	Address	Telephone	Facsimile
10. Ratthanathibes	123/34-38 Ratthanathibes Rd.,	0 2595 4200-1	0 2595 4496-7
	Saima, Mueng, Bang Bua Thong, Nonthaburi 11000	0 2594 4203-4	
11. Ram Indra	7,5,3 Soi Ram Indra 34 Ram Indra Rd.,	0 2508 2400-5	0 2508 2229
	Tha-rang, Bangkhen, Bangkok 10230	0 2508 2627-30	
12. Lumpini	1024/9 Rimkhobfah Building, Rama IV Rd.,	0 2286 6396	0 2286 6602
	Toong Mahamek, Sathorn, Bangkok 10120	0 2286 6538	
13. Vongsawang	22 Ratchadapisek Rd., Bang Sue, Bangkok 10800	0 2586 0220-8	0 2586 0229
		0 2910 0710-5	
14. Viphavadi	333 Lao Peng Nguan 1 Building, Viphavadi-Rangsit Rd.,	0 2272 2511-20	0 2272 2538
	Latyao, Chatuchak, Bangkok 10900		
15. Suksawadse	196 Moo 5 Suksawadse Rd., 10140	0 2463 2008	0 2463 2608
	Rat Burana, Bangkok	0 2463 2484	
16. Sukaphiban III	357, 359, 361 Ramkamheang Rd.,	0 2917 1992-8	0 2517 2036
	Sapan Sung, Bangkok 10240		
17. Khlong Luang	49/57-58 Moo 7 Khlong Song,	0 2135 4801-3	0 2135 4804
	Khlong Luang, Pathum Thani 12120		
18. Latkabang	850/3 Latkabang Rd., Latkabang, Bangkok 10520	0 2327 0684-6	0 2327 0687
19. Kanchanapisek	116 Bang Wak (Soi Charansanitwong 13)	0 2410 3325-7	0 2410 3376
	Bang Phai, Bangkhae, Bangkok 10160	0 2410 3375	
20. Teparak	200/56-57 Moo 1 Teparak Rd.,	0 2315 2591-5	0 2315 2288
	Bangsaothong, Samutprakarn 10540		

# Viriyah Customer Care Center

Address	A 24-Hour Hotline	Facsimile
10/7 Ratchaprarop Rd., Phayathai, Rajchathewi, Bangkok 10400	1557	0 2246 1040 0 2246 7289

### 3 Sub-Branches

Sub-Branch	Address	Telephone	Facsimile
1. The Mall	275 The Mall Bang-Khae Shopping Center SL4B Building,	0 2454 8491-2	0 2454 8494
Bang-Khae	Phetchakasem Bangkhaenuar, Bangkhae Bangkok 10160		
2. The Mall	3522 The Mall Bang Kapi Shopping Center 2nd	0 2734 0313-5	0 2734 0316
Bang Kapi	Lat Phrao Rd, Khlong Chan , Bang Kapi, Bangkok, 10240		
3. Than Ya	$735/1$ Than Ya Shopping Park $2^{nd}$ fl.	0 2108 6051-2	0 2108 6053
Shopping Park	Srinakarindra Rd., Bangkok 10250		

# Northern Region

### 4 Branches

Branch	Address	Telephone	Facsimile
1. Chiang Rai	249 Moo 10 Paholyotin Rd.,	0 5377 3862-4	0 5377 4638-9
	San Sai, Mueang, Chiang Rai 57000		
2. Chiang Mai	59/4 Moo 3 Chiang Mai-Lampang Rd.,	0 5330 8642-6	0 5326 2746
	Ta Sala, Mueang, Chiang Mai 50000	0 5324 1882	
3. Nakhon Sawan	26/4-6 Moo 10 Nakhon Sawan-Phitsanulok Rd.,	0 5622 9951-7	0 5622 2073
	Nakhon Sawan Tok, Mueang, Nakhon Sawan 60000		0 5622 9959
4. Phitsanulok	183/3 Moo 6 Phitsanulok-Nakhon Sawan Rd.,	0 5526 1784-8	0 5526 0636
	Ta Pho, Mueang, Phitsanulok 65000		0 5526 0719-20

Claim Service Center	Address	Telephone	Facsimile
1. Kampheang Phet	198 Moo 3 Paholyothin-Kampheangphet Rd., Nakhon Chum, Mueang, Kampheang Phet 62000	0 5579 9480-3	0 5579 9346
2. Chai Nat	82/4-5 Paholyothin Rd. (Manorom - Chai Nat), Ban Kuai, Mueang, Chai Nat 17000	0 5641 4953-6	0 5641 4957
3. Chiang Rai	249 Moo 10 Paholyotin Rd., San Sai, Mueang, Chiang Rai 57000	0 5377 3862-4	0 5377 4638-9

Claim Service Center	Address	Telephone	Facsimile
4. Chiang Mai	59/4 Moo 3 Chiang Mai-Lampang Rd.,	0 5324 1882	
	Ta Sala, Mueang, Chiang Mai 50000		
5. Tak	1/11-12 Paholyothin Rd.,	0 5551 7631-3	0 5551 7550
	Nhong-Luang, Mueang, Tak 63000	0 5551 7758-9	
6. Nakhon Sawan	26/4-6 Moo 10 Nakhon Sawan-Phitsanulok Rd.,	0 5622 9951-7	0 5622 9958-60
	Nakhon Sawan Tok, Mueang, Nakhon Sawan 60000		
7. Pa Yao	270/9-10 Paholyotin Rd.,	0 5448 4150-3	0 5448 4140
	Mae Tum, Mueang, Pa Yao 56000		
8. Phichit	20/31-32 Klongkachen Rd.,	0 5699 0952-6	0 5699 0957
	Nai Mueang, Mueang, Pichit 66000		
9. Phetchabun	96/19 Moo 2 Saraburi-Lom Sak Rd.,	0 5672 0423-6	0 5671 9801
	Sa-Diang, Mueang, Phetchabun 67000		
10. Phitsanulok	183/3 Moo 6 Phitsanulok-Nakhon Sawan Rd.,	0 5526 1784-8	0 5526 0637
	Ta Pho, Mueang, Phitsanulok 65000		
11. Phrae	196/6-8 Yantrakitkosol Rd.,	0 5453 3823-6	0 5453 3827
	Nai Vieng, Mueang, Phrae 54000		
12. Mae Sot	8/19-20 Sai Asia Rd., Mae Sot, Tak 63110	0 5553 4447-8	0 5553 4449
		0 5553 5341	
13. Sukhothai	92/23 Moo 4 Bypass Rd.,	0 5564 5724-30	0 5564 5725
	Thanee , Mueang, Sukhothai 63110		
14. Uttaradit	110/1 Moo 3 Highway 119, Pa Sua,	0 5544 1623-4	0 5544 1845
	Mueang, Uttaradit 53000		
15. Lampang	43/1 Lampang-Ngao Highway,	0 5435 2945-7	0 5423 1750
	Chompoo, Mueang, Lampang 52100	0 5423 1859-60	
16. Lamphun	122/70-71 Moo 4 Industrial Estate Rd.,	0 5358 3034-8	0 5358 3039
	Mueang, Lampang 51000		
17. Mae Rim	259/7,8 Moo 1 Mae Rim- San Sai Rd.,	0 5329 0079-80	0 5329 0097

# 1 Special Branch for Claim Service

Special Branch for Claim Service	Address	Telephone	Facsimile
Uthaithani	73/16 Rakkandee Rd.,		0 56-512-608
	Uthai mai, Mueang, Uthaithani 61000	0 56-512-609	

### Northeastern Region 4 Branches

Branch	Address	Telephone	Facsimile
1. Khon Kaen	259 Moo 6 Mitaparb Rd.,	0 4334 6620-32	0 4334 6633-4
	Tha Pra, Mueang, Khon Kaen 40260		
2. Nakhonratchasima	2334 Mitaparb Rd., Nai Mueang,	0 4428 1820-9	0 4421 3227-8
	Mueang, Nakhonratchasima 30000		
3. Udon Thani	489/12 Moo 1 Udon Thani - Khon Kaen Rd.,	0 4221 2670-5	0 4212 2454-6
	Mak khang, Mueang, Udon Thani 41000		
4. Ubon Ratchathani	464/40-42 Chayangkool Rd.,	0 4528 3604-8	0 4528 4185
	Kham Yai, Mueang, Ubon Ratchathani 34000		

Claim Service Center	Address	Telephone	Facsimile
1. Khon Kaen	259 Moo 6 Mitaparb Rd.,	0 4334 6620	0 4334 6634
	Tha Pra, Mueang, Khon Kaen 40260		
2. Chaiyaphum	5/16-17 Moo 8 Nivetrat Rd.,	0 4483 4057-60	0 4483 4061
	Nai Mueang, Mueang, Chaiyaphum 36000		
3. Nakhon Ratchasima	2334 Mitaparb Rd., Nai Mueang,	0 4428 1820-9	0 4421 3227-8
	Mueang, Nakhon Ratchasima 30000		
4. Nang Rong	338,340,342 Chok Chai-Det Udom Rd.,	0 4463 3000-7	0 4463 3005
	Nang Rong, Buri Ram 31110		
5. Pak Chong	40/18-19 Moo10 Bypass Rd., Kanong Pra,	0 4431 6871-9	0 4431 6880
	Pak Chong, Nakhon Ratchasima 30130		
6. Mukdahan	75/5 Chayanggoon Rd., Mukdahan,	0 4261 4906-9	0 4261 4929
	Mueang, Mukdahan 49000	0 4261 4911-2	
7. Roi Et	449-450 Moo 4 Roi Et- Ponthong Rd.,	0 4351 9934	0 4351 8117
	Nue Mueang, Mueang, Roi Et 45000	0 4352 3265-7	
8. Loei	199 Moo 6 Chum Phae-Loei (201) Rd.,	0 4286 1245-51	0 4286 1249
	Mueang, Loei 42000		

Claim Service Center	Address	Telephone	Facsimile
9. Si Sa Ket	11 Moo 10 Thongmak Rd.,	0 4564 3411-7	0 4564 3415
	Pho, Mueang, Sri Sa Ket 33000		
10. Sakon Nakhon	85/18 Moo 2, Pracharaj Rd.,	0 4273 0981-4	0 4273 0980
	Tat Chengchum, Mueang, Sakon Nakhon 47000		
11. Surin	211/1 Moo 2 Surin-Sangkha Rd.,	0 4451 4797	0 4451 4798
	Nok Mueang, Mueang, Surin 32000	0 4451 3013	
		0 4471 3216-22	
12. Udon Thani	489/12 Moo 1 Udon Thani - Khon Kaen Rd.,	0 4221 2670-5	0 4212 2454-6
	Mak khang, Mueang, Udon Thani 41000		
13. Ubon Ratchathani	464/40-42 Chayangkool Rd.,	0 4528 3604-7	0 4531 4179
	Kham Yai, Mueang, Ubon Ratchathani 34000		

# 4 Special Branches for Claim Service

Special Branch for Claim Service	Address	Telephone	Facsimile
1. Mahasarakarm	1076,1078 Nakhonsawan Rd.,	0 4372 5145-6	
	Tarad, Mueang, Mahasarakham 44000		
2. Yasothon	383, 383/1 Moo 2, Changsanit Rd.,	0 4558 6325-8	0 4558 6324
	Samran, Mueang, Yasothon 35000		
3. Amnatcharoen	214/1 Moo8 Chayangkul Rd.,	0 4545 2001-3	0 4545 2013
	Bung, Mueang, Amnatcharoen 37000	0 4545 2010	
4. Chum Phae	167,167/1 Moo 1 Malivan Rd.,	0 4331 2731	0 331 2791
	Nong – Phai, Chum Phae, Khon Kaen 40130		

### 1 Sub-Branch

Sub-Branch	Address	Telephone	Facsimile
1. The Mall Ko-Rat	1242/2 The Mall Ko-Rat Shopping Center 1 <sup>st</sup> Mitaparb Rd., Nai Mueang, Mueang, Nakhon Ratchasima 30000	0 4439 3938	0 4439 3940

### Eastern Region 3 Branches

Branch	Address	Telephone	Facsimile
1. Chachoengsao	25 Moo 1 Bypass Rd., Bangteenped,	0 3882 3156-8	0 3898 1791
	Mueang, Chachoengsao 24000	0 3898 1790	
2. Pattaya	79 Moo 1 Sukhumvit Rd., Na Kluar, Bang	0 3870 3104-13	0 3870 3112-3
	Lamung, Chon Buri 20150		
3. Rayong	375/28-30 Sukhumvit Rd., Nern Pra,	0 3880 8712-7	0 3880 8720-1
	Mueang, Rayong 21000		

Claim Service Center	Address	Telephone	Facsimile
1. Kabin Buri	324-326 Moo 4 Kabinburi-Nakhon Ratchasima Rd.,	0 3728 1920-1	0 3728 1917
	Mueang Kao, Kabin Buri, Prachin Buri 25240		
2. Chanthaburi	73/5-8 Moo14 Sukhumvit Rd.,	0 3941 8384	0 3941 8386
	Klong Narayan, Mueang, Chanthaburi 22000	0 3934 3187	
3. Chachoengsao	25 Moo 1 Bypass Rd., Bangteenped,	0 3882 3156-9	0 3898 1791-2
	Mueang, Chachoengsao 24000		
4. Chon Buri	48/3 Moo1 Sukhumvit Rd., Huay Kapi,	0 3827 8860-5	0 3827 8866-7
	Mueang, Chon Buri 20000		
5. Pattaya	79 Moo 1 Sukhumvit Rd., Na Kluar,	0 3870 3104-13	0 3870 3135
	Bang Lamung, Chon Buri 20150		
6. Rayong	375/28-30 Sukhumvit Rd., Nern Pra,	0 3880 8712	0 3880 8720
	Mueang, Rayong 21000		
7. Si Racha	98 Moo 9 Sukhumvit Rd.,	0 3840 1891-4	0 3840 1895-6
	Thung Sukhla, Si Racha, Chon Buri 20230		
8. Sa Kaeo	72/1,2 Suwansorn Rd., Sa Kaeo,	0 3742 1821-5	0 3742 1842
	Mueang, Sa Kaeo 27000		

### Central and Western Region 4 Branches

Branch	Address	Telephone	Facsimile
1. Nakhon Pathom	265/5 Moo 9 Phetkasem Rd.,	0 3421 8442-7	0 3424 3209
	Lampaya, Mueang, Nakhon Pathom 73000		
2. Phra Nakhon Si	24 Moo 2 Bangkok-Nakhornsawaan Rd., (Asia Rd.),	0 3534 6720-7	0 3534 6729
Ayutthaya	Thanue, Uthai, Phra Nakhon Si Ayutthaya 13000		
3. Samut Sakhon	927/71 k. Thon Buri -Pak Tho Rd.,	0 3441 4250-4	0 3442 3045
	Maha Chai, Mueang, Samut Sakhon 74000		
4. Saraburi	661/12, 27 Paholayothin Rd.,	0 3631 7307-9	0 3631 6953
	Pakpreaw, Mueang, Saraburi 18000		

Claim Service Center	Address	Telephone	Facsimile
1. Kanchanaburi	286/79 Seang Chootoe Rd.,	0 3462 0489-92	0 3462 0493
	Ban Nuer, Mueang, Kanchanaburi 71000		
2. Nakhon Nayok	Khor.1-133/4-5 Suwaansorn Rd., Nakhon Nayok,	0 3732 1780-3	0 3732 1784
	Mueang, Nakhon Nayok 26000		
3. Nakhon Pathom	265/5 Moo 9 Phetkasem Rd.,	0 3421 8442-7	0 3424 3209
	Lampaya, Mueang, Nakhon Pathom 73000		
4. Prachuapkhirikhan	204/6-8 Prachuapsiri Rd., Prachuapkhirikhan,	0 3255 1163-6	0 3255 1167
	Mueang, Prachuapkhirikhan 77000		
5. Phra Nakhon Si	24 Moo 2 Bangkok-Nakhornsawaan Rd., (Asia Rd.),	0 3522 9150-3	0 3522 9154
Ayutthaya	Thanue, Uthai, Phra Nakhon Si Ayutthaya 13000		
6. Phetchaburi	75/1 Moo1 Phetkasem Rd.,	0 3244 6954-62	0 3244 6963
	Hua Tapan, Mueang, Phetchaburi 76000		
7. Ratchaburi	1/11 Phetkasem Rd., Nha Mueang,	0 3232 8406	0 3232 8426
	Mueang, Ratchaburi 70000		
8. Lop Buri	142/786-787 Moo 2 Paholyothin Rd.,	0 3661 6247-9	0 3661 6250
	Kokkoh, Mueang, Lop Buri 15000		

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Claim Service Center	Address	Telephone	Facsimile
9. Samut Songkhram	53/8 Thon Buri-Pak Tho Rd.,	0 3471 4444	0 3471 4446
	Mae Klong, Mueang, Samut Songkhram 75000	0 3472 3265-6	
10. Samut Sakhon	927/71 k. Thon Buri – Pak Tho Rd.,	0 3441 4250-4	0 3442 3044
	Maha Chai, Mueang, Samut Sakhon 74000		
11. Saraburi	661/53 Paholayothin Rd.,	0 3622 2971-3	0 3631 6952
	Pakpreaw, Mueang, Saraburi 18000	0 3622 2224	
12. Suphan Buri	93/1 Nane Kheaw Rd., Ta Rahad,	0 3550 0301-5	0 3552 1677
	Mueang, Suphan Buri 72000	0 3551 1910	
13. Sing Buri	186/16-17 Sing Buri-Bang Pran Rd.,	0 3652 4701-4	0 3652 4705
	Bang Man, Mueang, Sing Buri 16000		
14. Ang Thong	46/15 Moo 9 Asia Highway,	0 3585 0690-4	0 3585 0695
	Ban It, Mueang, Ang Thong 14000		

# 3 Special Branches for Claim Service

Special Branch for Claim Service	Address	Telephone	Facsimile
1. Puttamonthon Sai 4	42/27-28 Moo6 Putthamonthon Sai 4.	0 2429 2003	0 2429 2720
	Krathumlom, Sam Phran, NakhonPathom 73220	0 2429 2437	
2. Chaibadan	139/1 Moo1, Saraburi-Lomsak,	0 3646 1777	0 3646 1778
	Chainarai, Chaibadan, Lopburi 15130		
3. Hua Hin	4/67 Petkasem Rd., Hua Hin,	0 32-516-380-1	032-516-382
	Prachuabkirikhan 77110		

## Southern Region 5 Branches

Branch	Address	Telephone	Facsimile
1. Krabi	464/27-28 Uttarakij Rd., Krabi Yai, Mueang, Krabi 81000	0 7566 4010-14	0 7566 4011
2. Nakhon Si Thammarat	106,108 Pattanakarn-Koo Khwang Rd., Nai Mueang, Mueang, Nakhon Si Thammarat 80000	0 7543 2469-80	0 7543 2478

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Branch	Address	Telephone	Facsimile
3. Phuket	183/26-28 Pang Nhgar Rd., Talard Yai, Mueang , Phuket 83000	0 7621 7149-51	0 7623 3227
4. Surat Thani	41/1-2 Moo 2 Surat-Punpin Rd., Wat Pradoo, Mueang, Surat Thani 84000	0 7720 0585-93	0 7726 9406-7
5. Hat Yai	16 Soi 6 Phetkasem Rd., Hat Yai, Hat Yai, Songkhla 90110	0 7455 5161-70	0 7455 5661
	11 Claim Service Centers		
Claim Service Center	Address	Telephone	Facsimile
1. Krabi	464/27-28 Uttarakij Rd., Krabi Yai, Mueang, Krabi 81000	0 7566 4010-4	0 7566 4011
2. Koh Samui	151/28 Moo1 Rob-Koh Rd., Bor Phut, Koh Samui , Suratthani 84320	0 7743 0444-5	0 7743 0446
3. Chumphon	86/9-10 Moo 4 Phetkasem Rd., Wang Phai, Mueang, Chumporn, 86190	0 7757 6387-91	0 7750 1967
4. Trang	367/9 Huay Yod Rd., Tab Tieng, Mueang, Trang 92000	0 7522 3250-3	0 7522 3254
5. Nakhon Si Thammarat	106,108 Pattanakarn-Koo Khwang Rd., Nai Mueang, Mueang, Nakhon Si Thammarat 80000	0 7532 1024-7	0 7532 1028
6. Pattani	297/139-140 Moo 4 Nhong Jig Rd., Roo Samilae, Mueang, Parrani 94000	0 7335 0236-9	0 7335 0240
7. Phatthalung	180,182 Chaiburi Rd., Khuha Sawan , Mueang, Phatthalung 93000	074-615-250	074-615-254
8. Phuket	183/26-28, 183/60 Pang Nhgar Rd., Talard Yai, Mueang , Phuket 83000	0 7621 7149-51	0 7623 2206
9. Surat Thani	41/1-2 Moo 2 Surat-Punpin Rd., Wat Pradoo, Mueang, Surat Thani 84000	0 7720 0585-93	0 7726 9406-7
10. Songkhla	618/1 Moo 2 Kanchanawanit Rd., Pawong, Mueang, Songkhla 90100	0 7433 4861-4	0 7433 4865
11. Hat Yai	16 Soi 6 Phetkasem Rd., Hat Yai, Hat Yai, Songkhla 90110	0 7455 5161-70	0 7423 5661
	1 Special Branch for Claim Service		
Special Branch for Claim Service	Address	Telephone	Facsimile
Tung Song	20,20/2-3 Ban Nai Wang Rd., Pak Prak, Tung Song, Nakhon Si Thammarat 80110	0 7542 1035	0 7542 1035

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What I did today is very important
Because I have sacrificed
a day of may life in compensation.

Lek Viriyahbhun

# Fairness is Our Policy

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